AGENDA
October 8, 2018
Central Florida Chapter Associated Builders and Contractors, Inc.
Board of Directors Meeting
Presiding: John Bartkovich
Location: ABC, 651 Danville Drive, Suite 200, Orlando, FL 32825

Central Florida Chapter

Website for ABC Board 2018 Handouts: https://www.abccentralflorida.com/bod/

EXECUTIVE COMMITTEE MEETING		12:30 PM
Attendees: Chairman John Bartkovich, Chair-elect Brian Prebenda Vice Chair & Secretary Ben Goodin, Vice Chairman Michael Parks Vice Chairman Tom Wert		
BOARD OF DIRECTORS MEETING CALL TO ORDER	Bartkovich	1:00 PM
PLEDGE OF ALLEGIANCE		
INTRODUCTION OF BOARD MEMBERS		
INTRODUCTION OF NEW MEMBERS	Bartkovich	
APPROVAL OF MINUTES	Bartkovich	
FINANCIALS		
☐ Most Recent Financials	Person	
MEMBERSHIP REPORT	Wert	
LEADERSHIP REPORTS		
☐ Chairman	Bartkovich	
☐ Chair-elect	Prebenda	
☐ President & CEO	Wylie	
OLD BUSINESS		
NEW BUSINESS		
ADJOURNMENT	12:30 PM	

NEXT MEETING DATE & LOCATION:
November TBD, 2018, 3:30 PM
Location: ABC Office

For more information, contact:
Central Florida Chapter Associated Builders and Contractors, Inc. | 651 Danville Dr., Suite 200, Orlando, FL 32825
http://www.abccentralflorida.com | Main: 407/628-2070 | Fax: 407/629-0144

Key Contacts at ABC
President & CEO **Mark Wylie**: mwylie@abccentralflorida.org | Direct: 407/398-1272 – Cell/Text: 407/616-8899
Vice President & Chief Operating Officer **Nancy Wray**: nwray@abccentralflorida.org | Direct: 407/398-1276 – Cell/Text: 407/616-4477
Director of Finance and Administration **Denise Charlesworth** dcharlesworth@abccentralflorida.org | Direct 407/398-1270

CENTRAL FLORIDA CHAPTER
ASSOCIATED BUILDERS AND CONTRACTORS
BOARD OF DIRECTORS MEETING

Location:
ABC, 651 Danville Drive, Orlando, FL 32825

September 10, 2018
PRESIDING: John Bartkovich, Energy Air, Inc.

BOARD MEMBERS PRESENT

Jason Albu	Director	Albu & Associates, Inc.
Rob Allen	Director	Austin Commercial
John Bartkovich	Chairman	Energy Air, Inc.
Charles Bracco	Director	Modern Plumbing Industries, Inc.
Bryan Boykin	Director	DPR Construction
Roy Burkett	Director	S. I. Goldman Company, Inc.
Kelly Craine	Director	PeopleReady
Chris Evans	Director	Brasfield & Gorrie, LLC
Ben Goodin	Vice Chair & Secretary	Baker Concrete Construction, Inc.
J. Shelton Lee	Director	CEMEX
Earl Lomas	Director	Terry's Electric, Inc.
Michael Parks	Vice Chair	Hoar Construction, LLC
Ron Person	Treasurer	WithumSmith+Brown, PC
Brian Prebenda	Chair-elect	Balfour Beatty
Michael C. Sasso	General Counsel	Sasso & Sasso, P.A.
Noble Thomas	Director	Bright Future Electric, LLC
Thomas Wert	Vice Chair	Dean Mead Attorneys at Law
Carlos Velasco	Director	Acousti Engineering Company of Florida

Staff:

Catherine Wert	Membership Director	Central Florida Chapter
Nancy Wray	VP & COO	Central Florida Chapter
Mark Wylie	President & CEO	Central Florida Chapter

Guests:

Rick Dalrymple	RJD Risk Management, Inc.
Tim Keating	R. C. Stevens Construction Company
Duke Mills	Work Comp Solutions
Ron Whitt	David Allen Company
Ivan Pastirak	President, ABC/UCF Student Chapter
Nick Becerra	ABC/UCF Student Chapter

BOARD MEMBERS ABSENT

Derek Gregg	Director	Robins & Morton
C. L. Janeski	Director	Tri-City Electrical Contractors, Inc.
Debbie Rodriguez	Director	Quality Labor Management, LLC
Scott Scruby	Director	Sunbelt Rentals
Tom Sherman	Director	Gulf Mechanical Contractors, Inc.
Donny Smith	Director	PCL Construction Services, Inc.
Chip Tucker	Director	Tucker Paving, Inc.

CALL TO ORDER

- **BARTKOVICH** called the board meeting to order at 3:30 p.m. Pledge of Allegiance. Introductions were made.

SPEAKER PRESENTATON

- Rick Dalrymple, RJD Risk Management, Inc. did a presentation on saving costs on Workers Compensation and the seven-step process for risk reduction.

NEW MEMBER INTRODUCTIONS

- **DUKE MILLS**, Work Comp Solutions
- **RON WHITT**, David Allen Company

CONSENT AGENDA

MINUTES

- All minutes can be reviewed at http://www.abccentralflorida.com/bod/.
- **A motion was made and seconded to approve the minutes from the August meeting. The motion passed.**

FINANCIALS

- Financials for July and August were presented.
- Highlights: Cash reserves are at $996,162, up from $69,358 from August 2017.
- AEF reserves are at $126,636
- Current year loss is at $70,508 a drop of $32,526 from August 2017, but ahead of budget
- Budgeted loss is ahead of budget year to date.
- **A motion was made and seconded to approve the August financials. The motion passed.**

MEMBERSHIP REPORT

WERT reported:

- Renewals were at 86.8% of membership dues dollars, and 86.59%, 355 companies renewed.
- Dropped companies by end of April: 52 companies. Three are still unpaid, with hopes that they will renew by end of September.
- Goal is 60 new members for 2018. Three new members joined in August, total of 31 through the end of August.
- As of end of August a total membership is 386.
- 56.15% Contractor members with a national goal of 60%.
- Construction Expo is scheduled on 9/27, After Hours on 10/11.

COMMITTEE REPORTS

ABC/Student Chapter

- **PASTIRAK** and **BECERRA** reported on the UCF/Student Chapter.
- Plans for the next competition have been received to practice on putting together a full bid for the next competition that is scheduled in California in the spring.
- October 4 is the next Bowling Tournament fundraiser in Waterford Lakes. Five companies have signed up to date with a goal of 15.
- The students are currently looking for additional speakers/presenters for their bi-weekly meetings beginning with the next semester.
- The officers are currently recruiting new students for the Chapter and the instructors are allowing them to do a 5 minute presentation at the beginning of the events.
- **BECERRA** asked for companies who can offer site tours to the students.

NATIONAL DUES CHANGE

- **WYLIE** reported that National ABC Board has voted to increase dues 2% for 2019. He asked the Board to consider a variety of alternatives, including no increase which would result in a $5,000 expense for the Chapter up to a 5% increase in chapter and 2% National dues increase.

- **A motion was made and seconded to approve an increase in the Chapter dues of 2% and National dues of 2% in all categories. The new dues schedule would be effective with the 2019 membership renewal and for new members joining after January 1, 2019. The motion passed.**

CHAPTER BY-LAWS AND COMPLIANCE WITH NATIONAL BY-LAWS

- **WYLIE** reported that a change in the National by-laws required the Chapter to change its bylaws regarding the General Counsel.
- Change Chapter bylaws for two options: General Counsel can be a consultant, but not a voting officer or General Counsel can hold a seat on the board and not consult.
- **WYLIE** to presented a draft of the bylaws, previously emailed to all Board members, which would comply with National's bylaws.
- **A motion was made and seconded to approve the recommended verbiage to the Chapter By-laws which changes the General Counsel to a consultant, and not a voting officer. The motion passed.**

CHAIR

- **BARTKOVICH** reported that Donny Smith resigned from the Board of Directors on August 27, 2019. Smith recommended that the Board consider electing PCL's chief estimator, Juan Garcia, to fill the balance of his term through 2019.
- **A motion was made and seconded to elect Juan Garcia with PCL Construction Services to fill the balance of Smith's term on the Chapter Board. The motion passed.**

CHAIR ELECT

- Planning Conference is on October 8, 1:00 p.m. at ABC. **PREBENDA** will be sending a survey to the Board regarding participation, ideas, board engagement and other ideas.

PRESIDENT'S REPORT

- **WYLIE** reported on the results of the primary election. Most ABC candidates were elected. A notable loss was the defeat of Adam Putnam by Ron DeSantis. The PAC would be meeting later in the month to consider endorsements of candidates for the general election in November.

REGIONAL/NATIONAL ABC

- **KEATING** reported that he had filed necessary paperwork to run for the National ABC Secretary position on the National Board. If elected Secretary, he would be Chairman of the National Board in 2021.
- **KEATING** reported that National Executive Committee met with Trump for about 35 minutes focusing on blocking further use of project labor agreements, apprenticeship training and tax cuts.

OLD BUSINESS

- **BARTKOVICH** reported that he and **PREBENDA** had spoken with Marc Clinch, with Osceola County Public Schools about joining the ABC Board of Directors as an owner. Clinch said he was flattered to be considered, but decided that he would decline the offer and continue to stay active on the Workforce Committee.

NEW BUSINESS

No new business.

NEXT MEETING

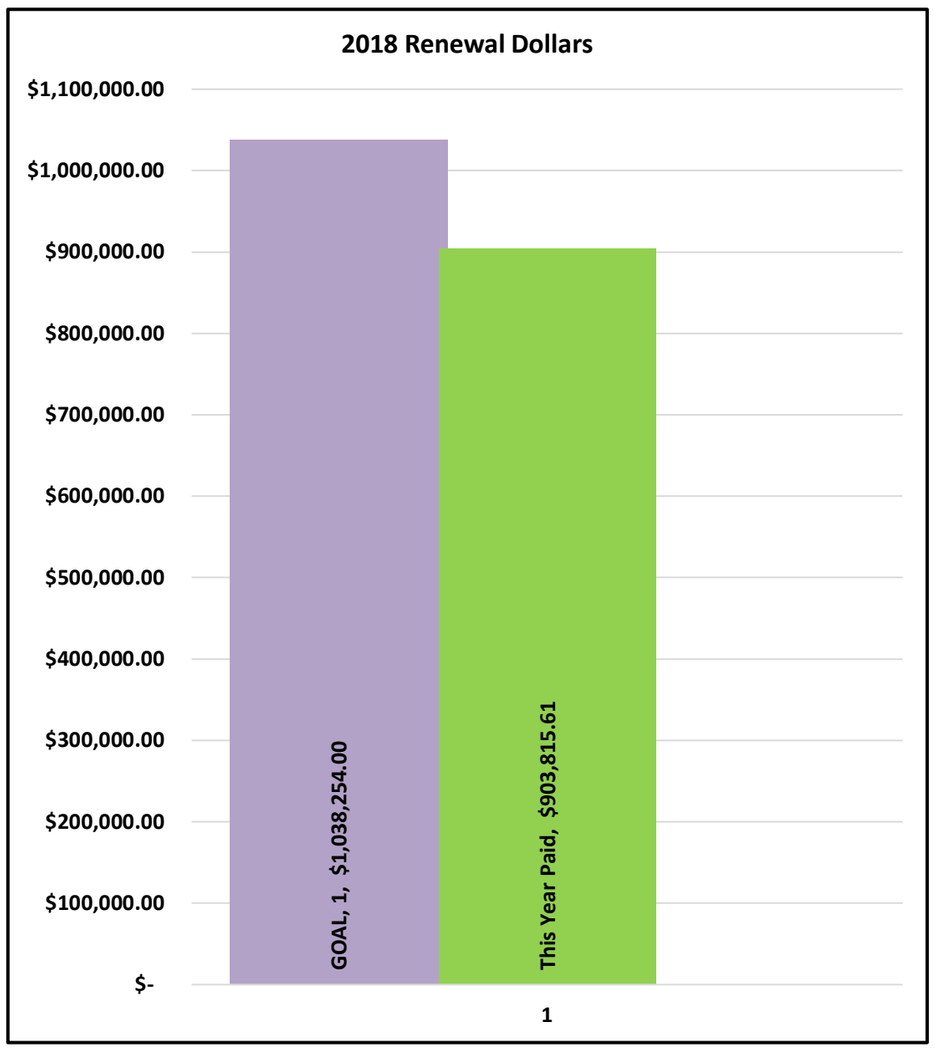
Next Board meeting is scheduled on October 10, 2018 at ABC prior to the Planning Conference.

ADJOURNMENT

Meeting was adjourned at 4:44 p.m.

nw 9/10/2018

Central Florida Chapter
Associated Builders & Contractors, Inc.
Membership Report
As of September 30, 2018

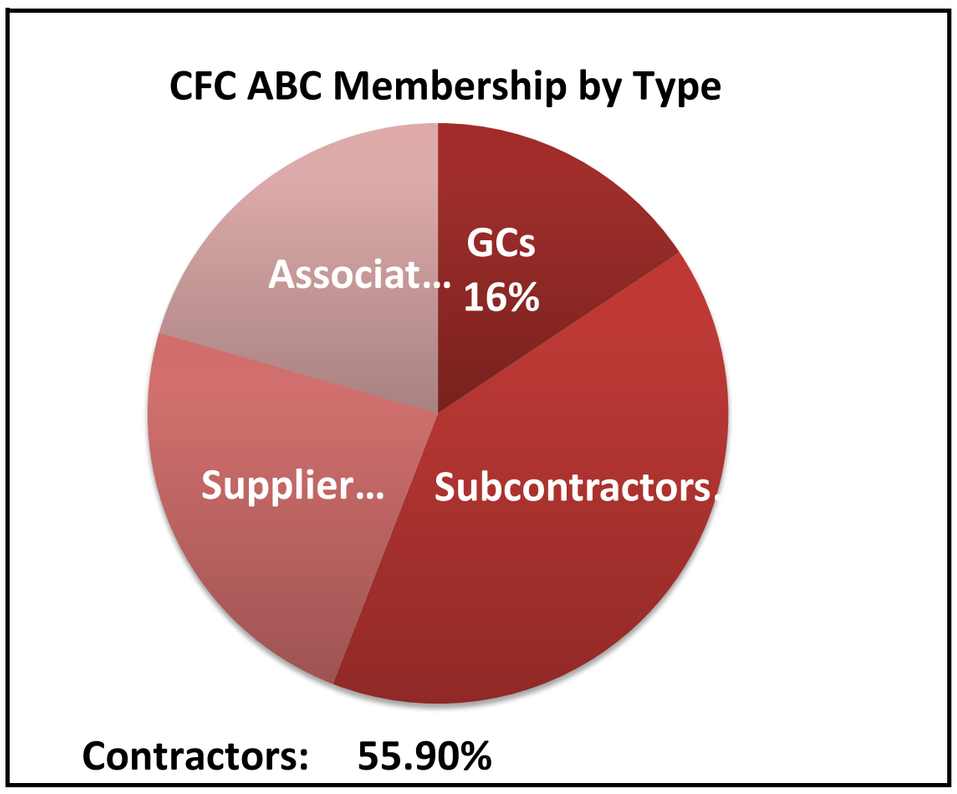


Invoiced for Retention:	$	1,038,254.00
Paid as of Month End:	$	903,815.61
Budget Goal is 87%		87.1%
Required To Reach Goal:	$	(534.63)

Member Companies

Companies as of YE 2017:	410	
Renewed Companies:	356	86.83%
Dropped:	54	
Unpaid:	0	

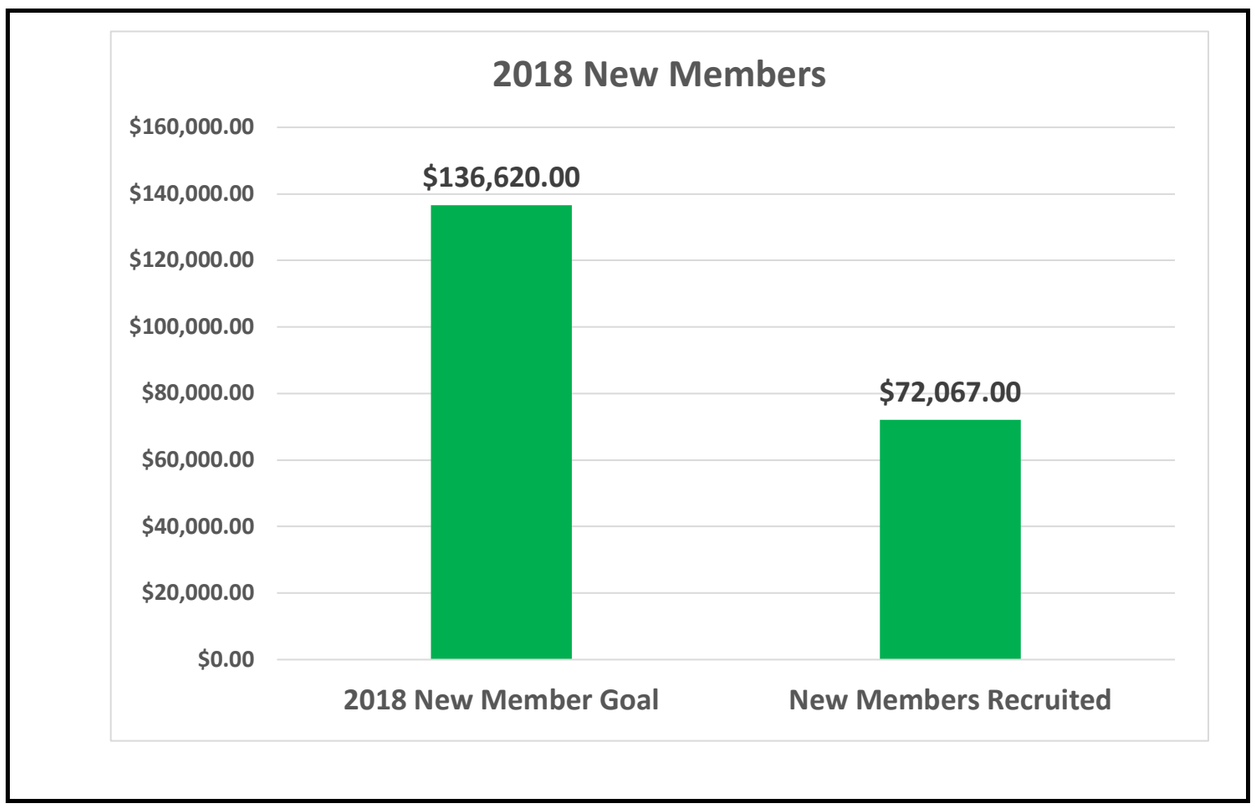
Current Paid 2018 Membership		Percentage of Budget
Renewals:	356	
New:	34	51.52%
Total:	390	



Contractors: 55.90%

This Month's New Members

COMPANY	CONTACT	PHONE	CTG/TRADE	SPONSOR
Weston Coatings Group, Inc.	Kenneth W. Presley	(386) 274-3278	8	Derek Gregg
ViZoom Drain	Susan Whitaker	(352) 805-4775	6	
Hill, Rugh, Keller & Main, PL	Andrew Showen	(321) 270-6826	1	



Associated Builders and Contractors, Inc.
Central Florida Chapter

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