

July/August 2018

BUILDING CENTRAL FLORIDA

PROJECT PROFILE:
**Valencia College
Poinciana Campus**



INSIDE

Rethinking the Path to Education

**How Union Construction Privileges
Bleed Taxpayers Dry**

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16 COVER STORY Valencia College Poinciana Campus

About Our Cover Clancy & Theys Construction Co.



Valencia College has expanded their Osceola County presence with a new Poinciana Campus. This state-of-the-art facility houses a robust selection of classrooms, amenities, labs and more - designed to ensure that Poinciana residents have easy access to all Valencia has to offer.

Want to see your project on a future issue of *Building Central Florida*?

Call 407-628-2070 or email bcf@abccentralflorida.org for pricing and information.

Table of Contents

Articles

- 3 College Is Not The Only Path To Success
- 16 Project Profile: Valencia College - Poinciana Campus
- 25 Rethinking the Path to Education
- 27 How Union Construction Privileges Bleed Taxpayers Dry

Company Profiles & Anniversaries

- 19 Damage Control Emergency Services Profile
- 21 Jack Jennings & Sons, 70th Anniversary
- 23 Charles Perry Partners, 50th Anniversary
- 29 Brambier's Windows & Walls, 45th Anniversary
- 31 Southeast Industrial Sales Company profile
- 33 Barton Malow profile

News

- 9 Event & Education Calendars
- 11 Member News
- 13 New Members April/May

Chapter Events

- 5 Builders' Breakfast, 4/17
- 5 ABC After Hours, 4/18
- 7 BBQ on the Lake, 4/24
- 7 Poker Run, 4/28
- 9 Spring Golf Tournaments, 4/9 and 4/23
- 14 Safety Committee Tour
- 15 BBQ Competition, 5/10
- 15 Design & Building Industry Mixer, 5/24

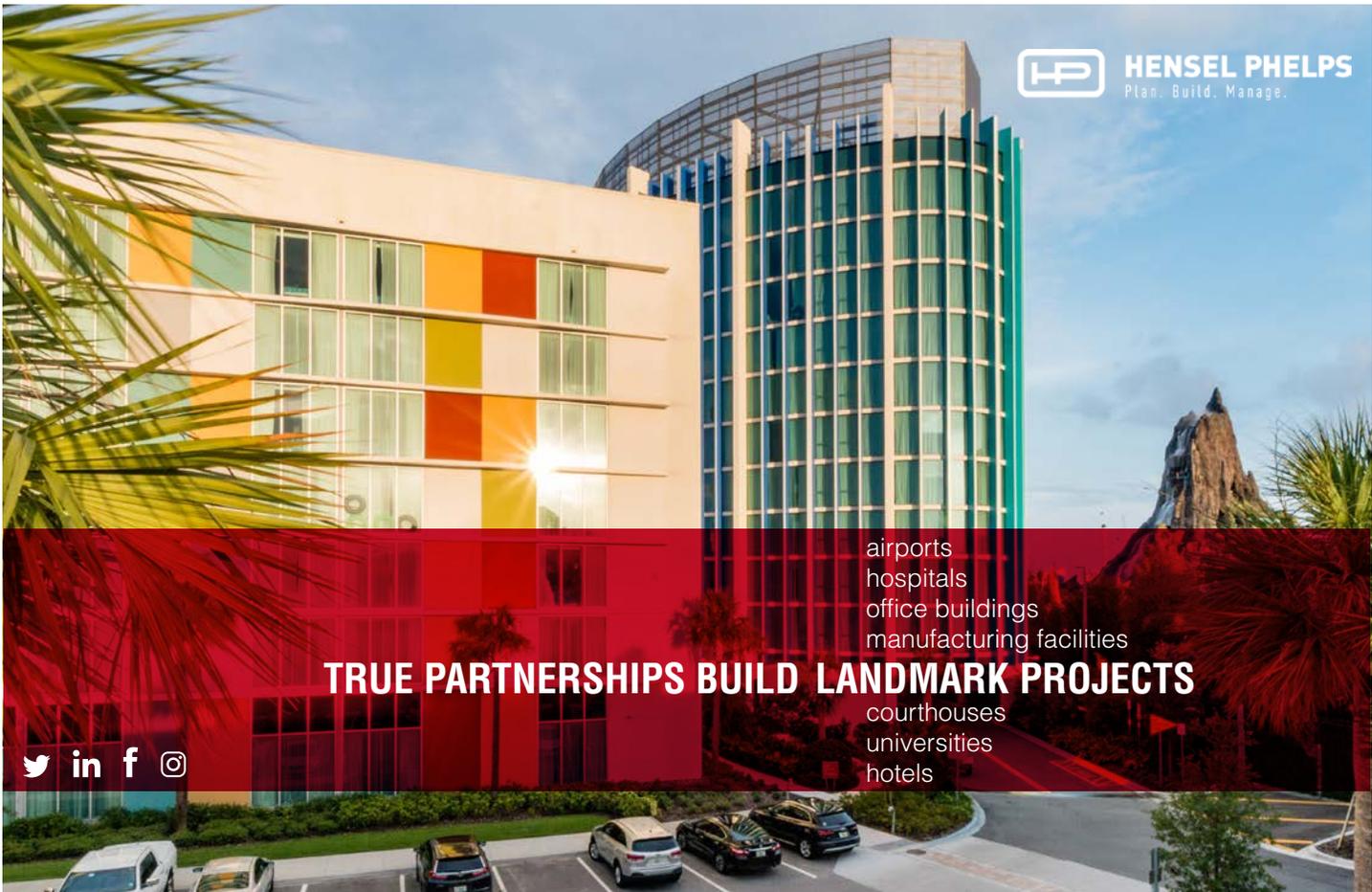
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College Is Not The Only Path To Success, And It's Okay To Say It

OP-ED BY ADAM PUTNAM

If we truly want to make Florida first, every Floridian should have the opportunity to find their piece of the American Dream right here in the Sunshine State.

Liberal elites would tell you that requires a four-year university degree, but it's just not true. Too many of our kids are pressured into college, leaving them with degrees they can't use and bills they can't pay. But with the right skills and training, there are good-paying careers to be had.

Our parents and grandparents – they built this country with their hands, and they made a good living doing so. Our next generation should have the same opportunity: to have a hand in building our future and make a good living doing so.

As a state, we'll need 2 million more jobs over the next decade to accommodate Florida's population growth. Of the 100 fastest growing jobs in Florida, more than half of them will require more than a high school diploma, but less than a four-year degree.

We ought to build more boats in the state that's the fishing capital of the world and the state that put the man on the moon ought to be producing the workforce to help the innovative minds on the Space Coast reach Mars. Whether it's building the next generation of Coast Guard cutters or working to restore power across the state after a hurricane, Florida must have the skilled workforce to make that happen. I want those jobs to go to Florida men and women who are interested in working hard, earning good wages and building a brighter and better Florida.

As Governor of Florida, my number one priority will be to give Florida's students the skills and experience they need to compete in this economy – and win.

Recently, I released my "Florida Jobs First Agenda," which details my plan to modernize career training to include 21st century skills like coding, advanced manufacturing and health care. I plan to bring businesses to the table in developing curriculum for vocational and technical education so students will learn the skills they'll need for real jobs. And I will build on existing apprenticeship programs so more students can "earn while they learn" a modern-day trade.

But these efforts will have little impact without high quality teachers and instructors ready and willing to pass on their skills to the



next generation workforce. We have failed to recognize the value and contributions of teachers who lead vocational and technical training courses. Not once have we as a state awarded a CTE teacher the coveted "Teacher of the Year."

We need to destigmatize vocational and technical training. We need to get back to honoring and respecting experts of a trade. College is not the only path to success, and it's okay to say it. ■

Adam Putnam is a citrus grower and cattle rancher in Bartow, Florida. Currently serving his second term as Florida's Commissioner of Agriculture and the leading Republican candidate for Governor.



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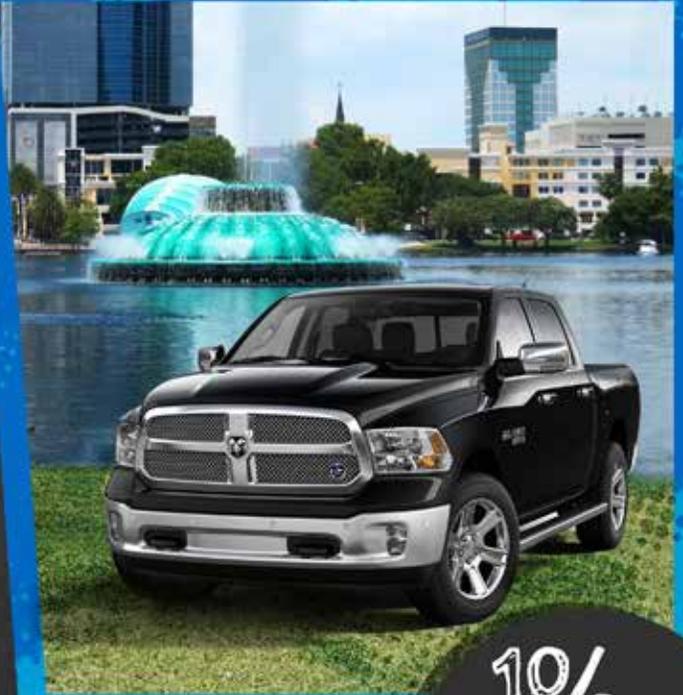
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Builders' Breakfast

April 17, 2018

Ready for Takeoff: guests at April's Builders' Breakfast learned about upcoming opportunities on the Landside portion of Orlando International Airport's South Terminal C Phase 1 project, a Turner-Kiewit joint venture.

The Builders' Breakfast included a presentation by Jeff Justen, program manager with Turner Construction, and Andrew Cameron, procurement agent with Turner Construction. Jeff and Andrew shared success stories from the recently completed Intermodal Terminal Facility project; gave a detailed overview of opportunities with the landside project, and shared prequalification and procurement requirements from GOAA the Turner-Kiewit team.

The Landside project features the Landside Terminal Complex, Ground Transportation Facility, and Parking Garage Phase 2.

Bid opportunities can be found on the project's website: www.tkgoaa.com. ■



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CORE Construction Services of Florida, LLC; Dean Mead Attorneys At Law; Hartford South, LLC; Lake Glass & Mirror, Inc.; Lykes Insurance, Inc.; Quality Labor Management, LLC; WithumSmith+Brown, PC.

After Hours

April 14, 2018

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BBQ on the Lake

April 24, 2018

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Poker Run

April 28, 2018

On Saturday, April 28, over 85 motorcycles and more than 100 riders participated in the annual ABC Spring Poker Run.

It was a beautiful day to ride. After registering and enjoying some coffee, donuts, and pastries at Synergy Equipment Bobcat of Orlando, riders were off to Wayne Automatic Fire Sprinklers, Inc. in Ocoee, followed by PERI Formwork Systems, Inc. in Groveland, on to PeopleReady in Eustis, and Electric Services, Inc. in Leesburg, before ending at Gulf Mechanical Contractors LLC.

Gulf Mechanical Contractors LLC employees were prepared for the riders with a tasty BBQ lunch, live music, and enthusiastic staff. The band members were Gulf Mechanical employees who got together only two weeks prior to start practicing. Their music was top notch - no one would have guessed that this was their first time performing together. Over \$1,000 in prize money and door prizes were given away after the hearty meal and before some of the riders headed to Leesburg Bike-fest.

Thanks to all of our sponsors and to the Poker Run Committee for this awesome event. ■



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Spring Golf Tournaments

April 9 & April 23, 2018

ARNOLD PALMER'S BAY HILL CLUB & LODGE

CF ABC members and their guests kicked off Spring at Arnold Palmer's Bay Hill Golf Course this year! Golfers had a choice of two days in April to get out of the office for a relaxing day. This year's tournaments offered the Shamble format to give everyone the chance to play more of the course. Afterwards, golfers retired in the clubhouse for a barbecue lunch buffet, door prize and raffle winners announcements, and to find out who won the coveted first place for the three flights and contests.

Special thanks to our sponsors and the Golf Committee for putting this event together and making it so successful! ■

April 9 Winners

Flight 1 Winners:

- **Austin Commercial, LP**
- Rob Allen
- Fletcher Moore
- Steve Stutsman
- Sean Noble

Flight 2 Winners:

- **Hobbs & Associates**
- Brian Isaacs
- John Bartkovich
- Brad Kubin
- Brian Prebenda

Flight 3 Winners:

- **Honeywell Building Solutions & R E Martin Plumbing Inc.**
- Matt Singleton
- Chris Coventry
- Bob Resetar
- Robert Martin II

Contest Winners:

Closest to the Pin – Hole #9

- Tom Stickrod – **Gilbane Building Company**
- Longest Drive – Hole #17
- Geoff Tucker – **Gilbane Building Company**

April 23 Winners

Flight 1 Winners:

- **Graybar Electric Co., Inc.**
- Matthew West
- Corey Gibbs
- Steven Strong
- Brad Bennett

Flight 2 Winners:

- **Victaulic**
- David Dears
- Todd Tice
- Scoty Person
- Todd Albers

Flight 3 Winners:

- **R. C. Stevens Construction Company**
- Perry Davis
- Richard Carty
- Chris O'Brien
- Brian Empric

Contest Winners:

Closest to the Hole – Hole #14

- Billy Dorton 4'0" – **Graybar Electric Co., Inc.**
- Longest Drive – Hole #16
- Phil Livingston – **Advanced Drainage Systems, Inc.**



Tournament Sponsors:



On-Course Sponsors:

Austin Commercial, LP; DPS Printing Centers; Hays Construction - Recruiting Specialists; Howland Business Apparel; iVenture Solutions; Keese Association, Inc.; PeopleReady; Polygon US Group; Synergy Wood Products; Yellowstone Landscape; WCA of Florida, LLC



Central Florida Chapter

EVENT CALENDAR

July 11

Legislative Hobnob

July 26-28

ABC of Florida State Convention

August 24

AEF Casino Night

August 25

AEF Art Gala

September 14

Fall Golf Tournament

September 27

Construction Expo

EDUCATION CALENDAR

July 10

Project Management Skills

July 12

OSHA 30

July 16

Blueprint Reading

July 17

5 Costly Mistakes that Kills Profitability

July 17

Stepping Up To Supervisor

July 24

Negotiating Critical Contract Terms

August 16

CEO Breakfast Workshop

August 22

Emerging Leaders Academy

August 23

Construction Estimating begins

August 28

OCIPs & CCIPs Seminar

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Member News

COMPREHENSIVE ENERGY SERVICES, INC.

... started \$10.2 million of heating, ventilation, air conditioning, plumbing and special effects work at 12 new Orlando area projects. The work includes: UCF Dr. Phillips Academic Commons at Creative Village HVAC and plumbing, for Skanska USA Building; Orlando Health South Lake Hospital expansion HVAC and plumbing, for Robins & Morton; Brevard Public Schools' Hoover Middle School central energy plant retrofit, for McCree General Contractors; one theme park related project; and others.

JK2 SCENIC

... announced it would spin off JK2 Scenic into its own, separate company to allow the business to further capitalize on its unique growth opportunities.

"I'm incredibly proud of how much this family business has grown over the last 31 years," said Paul Holmes, founder of JK2. "With growth comes the opportunity to look more deeply at the



business, and it was clear it was time to make the move. This will allow JK2 Scenic the ability to diversify and expand services outside of the JK2 Construction umbrella."

JK2 Construction was founded 31 years ago, with the spirit of entrepreneurship, hard work, and dedication to its customers. In 2008 and in the midst of the Great Recession, the Scenic Division was formed to diversify the business. Over the last 10 years, JK2 Scenic has been growing talent, streamlining production workflow, increasing production capacity, and formalizing a business plan to strategically increase market share.

With the announcement of the new company, Julie Holmes, the daughter of Paul Holmes, has been named president of JK2 Scenic. She joined the family business in 2013 and previously served as vice president of the Scenic Division.

Julie has been leading the day-to-day operations of JK2 Scenic since joining the leadership team, and the move opens a pathway to qualify the company as a Woman-Owned Business.

"We're looking forward to continuing the tradition of building quality, creative projects through JK2 Scenic," Julie Holmes said. "The company started with the idea of building dreams through custom theming, architectural millwork and specialty themed items. Now, we'll be able to take those services even further for our clients focused on creative experiences and branding."

JK2 Scenic will continue to expand its client base outside of the Central Florida market and is in growth mode to take the company to the next level.

"This is an exciting time for JK2," Julie Holmes said. "We look forward to seeing both companies grow and flourish."

ROGER B. KENNEDY CONSTRUCTION

... proudly ranks sixth largest among Orlando Business Journal's 2018 "Largest Construction Companies-General Contractors-Local." The Altamonte Springs-based general contractor and construction manager posted \$139.75 million in revenue during 2017.

... was named for the sixth consecutive year among Orlando Business Journal's 2018 "Fast 50" fastest-growing companies. In addition, the company has long been ranked among the statewide "Florida 100" fastest-growing companies as well.

... broke ground for Vestcor Senior Living's newest senior community, in Tallahassee, under a contract exceeding \$20 million. The three-story, 118-unit facility will consist of 140,000 square



feet and will offer three lifestyle options including independent living, assisted living, and memory care.

... is slated to complete Unicorp's \$65 million Drake Midtown Apartments in August, as Kennedy's work progresses on Unicorp's adjacent Griffin Farms at Midtown town center in Lake Mary.

S.I. GOLDMAN COMPANY, INC.

... was selected by Charles Perry Partners, Inc. for the VCPS Creekside Middle School Upgrade HVAC Building 2 located in Port Orange, FL. Work includes the tie-in and continuation of underground pre-insulated chilled water piping through campus to Building 2. Within Building 2 (kitchen/dining/multi-purpose) they are installing two new air handlers with chilled water connections and split DX condensing units. They also are installing three new chilled water fan coil units and three new split system DX units. All new units will get new ductwork within the mechanical rooms. Work began in June 2018 and is scheduled for completion in August 2018.

... was selected by Florida Hospital for the FHO Welch Kitchen Hood Project located in Orlando, FL. Work includes the removal and reinstallation of new make-up air units, exhaust fans and three (3) new kitchen hoods. Work also includes new chilled water piping and grease ductwork. Work will begin in July of 2018 and is scheduled for completion in September 2018.

TURNER CONSTRUCTION COMPANY

... has promoted TJ Sellers to Manager of Preconstruction Services for the company's Central Florida office. In this



role, TJ is responsible for managing the estimating team and all preconstruction deliverables performed by the Central Florida office. TJ joined Turner in 2010 and held positions in operations, business development, and previously served as lead estimator. He holds a bachelor's degree in construction management from the University of Florida, and serves on the NAIOP Central Florida Developing Leaders board.

Continued on page 12

PAC Fundraiser

May 30, 2018

ACE CAFE, ORLANDO

An intimate group of CFC ABC members and the Political Action Committee (PAC) gathered together at Ace Café to raise money for legislative efforts, which enables the committee to play a leading role in addressing commercial construction issues in the state house and county government. More than ever, ABC has an opportunity in 2018 to help elect candidates to office who will be able to address regulations, prepare for growth, and support workforce education or push tort reform. Florida will elect a new governor, attorney general, chief financial officer, and agricultural commissioner, equating to the entire cabinet, this fall. In addition, every one of the 120 legislative representatives are up for re-election, as well as 20 of the 40 senators. There will be 13 statewide ballot initiatives to change the constitution. In four Central Florida counties the PAC has tagged over 14 campaigns for commission and school board, including the Orange County mayor, sheriff and school board chairman.

Keep your employees, fellow staff, friends and family informed about candidates and issues.

If you would like to host a candidate visit to your company or jobsite, let us know. Email Mark Wylie at mwylie@abccentralflorida.org.

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Member News continued from page 11

WHARTON-SMITH INC.

... celebrated the completion of the Smyrna Dunes Park Boardwalk renovation project with a ceremonial ribbon cutting. The newly renovated two-mile elevated boardwalk now extends across 73 acres of land at the northern tip of the New Smyrna Beach peninsula.

The ceremony began with speeches from representatives from Volusia County, including vice chair and District 3 Representative Deb Denys who thanked the construction and design teams and noted the project was completed ahead of schedule despite several challenges. In addition to achieving consensus on permits from the Federal, State, County and City agencies, the team successfully overcame challenges due to several endangered species – the sea turtle, gopher tortoise, indigo snake and southeastern beach mouse. Sections of the boardwalk remained open during construction, creating the added task of keeping the public safe and controlling surfers who preferred to take short cuts through the construction site.

Smyrna Dunes Park is one of Volusia County's most popular destinations providing unique opportunities for

naturalists, ecologists, students, and visitors to see a wide variety of animals, birds, reptiles, marine life, and vegetation in their natural habitat. Over time, the 30-year existing boardwalk had degraded and was in need of upgrades. The new boardwalk is now 8' wide, an increase of two feet, and



is constructed using Trex® composite decking, a recycled plastic material. The project also includes new pavilions, new observation towers and ADA compliant ramp access to the beach.

"Nature Bridges, Volusia County and Wharton-Smith made for a great team on this project," said Ray Bowen, Sr. Project Manager with Wharton-Smith. "The finished boardwalk is a beautiful testament to the dedication and hard work of everyone involved," he added.

WILLIAMS COMPANY

... is currently ranked third largest among Orlando Business Journal's 2018 "Largest Construction Companies-General Contractors-Local" as published in May. The Orlando-based commercial general contractor reported revenues totaling \$162 million during survey period 2017.

... Williams Company Southeast is slated to complete Phase I of the new 450,000 square-foot Vineland Pointe retail center in August 2018. The 69-acre project is located at Interstate 4 and Daryl Carter Parkway near Orlando Vineland Premium Outlets. In addition, Williams Company Southeast will start six more Target store remodels in July in Florida and North Carolina, for a total of 19 remodels in 2018. Locally, the work includes stores in Altamonte Springs, Kissimmee, Mount Dora and Winter Garden. Since 1990, Williams has constructed over 100 new Target stores plus more than 200 Target store renovations in 11 states. Also, Williams Company Building Division is now underway on Orange County Public Schools' \$17 million renovation to Boone High School. ■

New Members

April/May 2018

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Doug Foreman

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Debbie Rodriguez - Quality Labor Management, LLC*

Gator Engineering & Aquifer Restoration, Inc.

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Safety Committee Tours Coronado Springs

April 17, 2018

BY: JEFF CUSEY, SAFETY COMMITTEE CHAIR,
PCL CONSTRUCTION SERVICES, INC.

On Thursday April 17 the CFC ABC Safety Committee toured the Coronado Springs Tower project. A good cross section of the membership contractors was in attendance. The project is a 15-story hotel tower with a roof top restaurant. The building is nearing top out of the structure with only the roof deck remaining to be put in place. Interior electrical and plumbing as well as HVAC installation has started.



Some highlights of the tour were the Focus four hazard awareness board that all trades can utilize for morning Pre-task meetings and the installation of anchor straps at every exterior column to assist with leading edge fall protection. The general contractor is utilizing tool tethers and debris scrim

netting to prevent loose material or tools from falling off the high rise building with area development in close proximity. Two tower cranes are in use on the project both are equipped with look down cameras to assist the operator being able to see the load when his line of sight is blocked by the building. The CFC ABC group was taken to the working deck of the roof on the 15th floor and observed the "Deck safe" program utilized by Baker Concrete to protect other trades until exterior fall protection structures are complete. The result was great exchange of ideas across businesses. ■

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BBQ Competition

May 10, 2018

GRACE CHURCH

Central Florida Chapter ABC held its annual BBQ Competition at Grace Church, giving members the perfect opportunity to show off their barbecuing skills, get creative and have a whole lot of fun while building team unity and strength. Sixteen teams gathered to show off their skills arriving before the sun to get their grills and smokers ready.

The barbecue was not the only element to be voted on; many competitors and two additional promotional display teams decorated their booths with themes including country western, hawaiian luau, disco and more.

Judges from Oviedo Fire Rescue, Apopka Fire Department, and Bubbalou's Bodacious Bar-B-Que gathered in the judging booth to share their expertise and choose the 2018 Best BBQ.

Thanks to all of the CFC ABC participants and attendees for coming out and a special thanks to the CFC ABC Programs & Events Committee, MC, Rick Dalrymple and all volunteers who dedicated their time to assist in making the event a success.

Congratulations to the winners of the 2018 Central Florida Chapter ABC BBQ Competition

People's Choice Award for Best BBQ:

- 1st Place – J. A. Croson, LLC, "No Name BBQ"
- 2nd Place – Trench Plate Rental Company, "Wayne's Wibs"
- 3rd Place – Hensel Phelps, "Grateful Hog BBQ"

Best Themed Booth:

- 1st Place – Hensel Phelps, "Grateful Hog BBQ"
- 2nd Place – J. A. Croson, LLC, "No Name BBQ"
- 3rd Place – Comprehensive Energy Services, Inc., "Huli-Huli Lu'au"

Judge's Choice Best BBQ:

- 1st Place – Hensel Phelps, "Grateful Hog BBQ"
- 2nd Place – Trench Plate Rental Company, "Wayne's Wibs"
- 3rd Place – Balfour Beatty, "Smokin' BB's"



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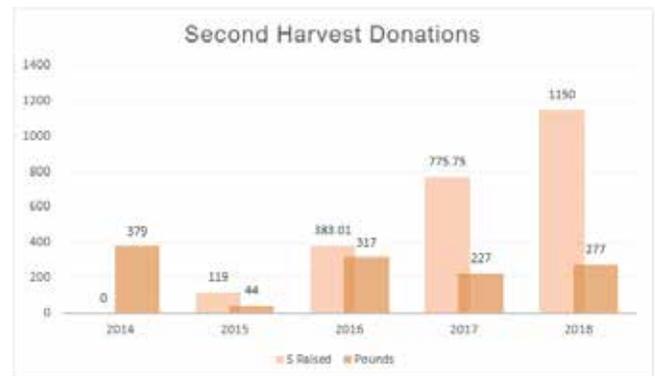


Design & Building Industry Mixer

May 24, 2018

EMBER, DOWNTOWN ORLANDO

Over 25 associations within the construction industry gathered together to network and raise funds for the Second Harvest Food Bank, providing meals to those less fortunate. Together, \$1,150 was raised in cash/check donations and 277 pounds of non-perishable items were collected, raising more than any other year so far. It is so wonderful to see such a dedicated and hard-working industry. Hopefully next year can be even better! ■



VALENCIA COLLEGE POINCIANA CAMPUS

COMPILED BY: KELSEY WILKINSON, CFC ABC MARKETING DIRECTOR

The new Poinciana Campus for Valencia College had numerous challenges from a design and construction perspective, mostly related to the fast track nature in which it was delivered. However, what makes this project and new campus unique is much bigger than solely design and construction. Valencia College had a vision to make a profound impact on the community of Poinciana and the opening of this new campus has done just that.

Prior to the opening of the Poinciana campus, the community of Poinciana had one of the lowest percentages in the state of Florida for secondary education for its students. Many of the families in Poinciana have limited means of transportation and some, no transportation at all. There are countless stories of students that had taken a two-and-a-half-hour bus trip to the Valencia Osceola Campus, or in some cases, biked or even walked the nearly 10-mile distance just to be able to continue their education beyond high school. The incredible leadership team at Valencia College saw the need and worked tirelessly with Osceola county, lawmakers, public officials and many others to change this paradigm. In 2015, Valencia College saw their hard work pay off as the property was donated by Osceola County and funding was procured for the construction of the new facilities.

Clancy & Theys Construction Company was selected as the Construction Manager for the project due to its long history constructing educational facilities in Osceola County. This project was challenged from the onset due to the tight design and construction time constraint for the college to launch the opening of the new campus for the Fall 2017 semester. Clancy & Theys worked very closely with the college staff and the design team from DLR Group through the early stages of design to keep the project on track from a budget and constructability stand point and to ensure the project blended with the cultural identity of this predominantly Hispanic community. One feature of the project that helps tie it to the culture of this community

are the two Poinciana trees located in the garden courtyard area of the new campus. These striking trees, native to Puerto Rico, are symbols of hope and serve as a distinguishable tie between the Poinciana community and the local cultural heritage.

The original project included two new buildings with associated parking and landscaped areas. Building No. 1 is a 64,000-sf, three-story facility, that encompasses student services, administrative offices, conference rooms, a cafeteria, classrooms, a science lab, and a culinary lab to house a new Hospitality Program. The second building, the campus Central Utility Plant (CUP), contained the chilled water systems that feed the advanced chilled beam system that is used to condition Building No. 1. To further enhance the challenging timeline, a third building was added to the project scope. This building, known as the Center for Accelerated Training (CAT), is an 11,000-sf, single-story facility that is designed with flexible lab spaces that can be utilized for different trade lab requirements to help meet the local needs of the community.

In addition to the technologically advanced chilled beam mechanical system, another unique and challenging feature of the building construction was the exterior metal panel façade system. The metal panel system on the "B" wing consist of colored panels made to look like wood, and thus, this portion of the building has come to be known as the "Tree House."

KENPAT was brought on to provide exterior and interior framing, drywall and acoustical ceilings. Working on a commercial structure that has a lot of visibility requires precision on the part of all involved, and KENPAT knows how to step up to the plate.

KENPAT coordinated closely with the other contractors to ensure all framing and finish work was precisely installed, ensuring the finished walls function and appear exactly as the designers envision.

Along the way, the installation partners coordinated their efforts, each making suggestions as to how the work could be done in a way that met design criteria and maintained cost controls.

The results speak for themselves.

S. I. Goldman Company was selected as the mechanical contractor for the project. Once Clancy & Theys set up the CUP, they were able to install the underground chilled water piping to the main building while coordinating with the site contractor working in the same area. Between the three buildings, S. I. Goldman installed a total of nine air handler units and 86 variable and constant air volume terminal units with electric heat. Bi-polar ionization was added to the air handlers project design after construction started. The air handler provided for the Center for Accelerated Learning includes an energy recovery ventilator (ERV). This energy recovery method allows for the building's exhaust air to precondition the outdoor ventilation air, saving the owner future utility costs and improving indoor air quality while reducing the capacity of the air handler.

One of the challenges for S. I. Goldman was putting a crew together that could focus on the installation of the active chilled beam system. New in Central Florida, this system was utilized in the main three-story building and consists of 142 chilled beams. The active chilled beam system is ducted so that it helps induce air from the space up through the cooling coil and provides a higher cooling capacity than a passive chilled beam system. The air handlers dedicated to the three floors of the building includes large desiccant wheels specifically designed to control space humidity.

Due to the fast schedule there were multiple exterior openings not closed in late in the project. Because of this, with their knowledge and ability to control





the dew point, S. I. Goldman's start-up crew was able to maintain the interior air quality without creating unwanted condensation throughout the building.

Since this is a college campus there are other areas of the main building that are much more involved than just typical classrooms. The first floor has a large kitchen laboratory that includes a teacher's hood and eight student hoods. All are exhausted up through the roof to the roof-mounted fans with stainless steel duct. The third-floor science laboratory includes lab hoods that are ducted to the roof-mounted lab exhaust fan. Both labs have dedicated air handlers and the science lab air handler includes a condenser unit located outside the building as well as the chilled water connections.

The smoke exhaust system and the large smoke exhaust fans located on the roof presented some other challenges.

The main building includes an atrium area requiring a smoke exhaust system. There is a supply fan located on the second floor that provides fresh air while the two fans on the roof exhaust the smoke. This system had to be installed, tested and ready for the other trades (electrical, fire alarm, controls, test & balance) to acquire occupancy from the fire marshal with jurisdiction.

S. I. Goldman's success comes from having experienced and dedicated personnel working throughout the campus during the tight schedule. While one crew could concentrate on the utility plant, others could install air handlers in the buildings, while yet another could work on the active chilled beam system.

Jeff Mock, Vice President of Clancy &

Theys Construction and Board Member for the Education Foundation in Osceola County, shared his personal perspective on the project, "For both Clancy & Theys and for me personally, this was probably one of the most memorable projects that we have ever been fortunate enough to be a part of. It is one thing to overcome significant construction challenges as we did on this project, but what makes this project so special is the product of what we built is changing the lives of students across the Poinciana community each day." ■

Additional CFC ABC Members involved with this project:

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KENPAT	VSC Fire & Security
S. I. Goldman Company, Inc.	Yellowstone Landscape



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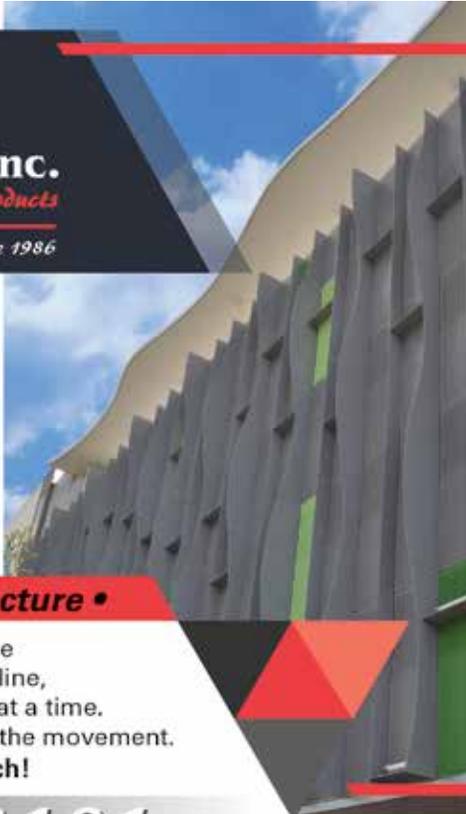
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Damage Control

Providing Calm thru More Than Just Storms

BY: BOB BAIRD, BUSINESS DEVELOPMENT, DAMAGE CONTROL EMERGENCY SERVICES



If you have been around Construction or Real Estate long enough, you have probably dealt with the aftermath of water damage and or microbial growth (mold) to a structure. Surprisingly, even in Florida, most of these occurrences are not weather or storm related. In the majority of occasions these types of losses are due to a plumbing failure or appliance malfunction, and yes, they even occur during the construction phase.

Damage Control began their first CRT, "Construction Response Team" in 2011 after realizing the unique challenges working on an active construction site can create. Their 17 years of restoration experience combined with a true working partnership with those first general contractors set the groundwork for the

success they see today. From Multifamily projects, Student Housing, Timeshare, Senior Living, and Resort Developments, the Construction Response Team delivers a proven solution for

restoration contractors with the largest inventory of state of the art equipment and knowledgeable staff. Their technicians respond to over 120 service calls on average per month providing

"Our goal is to provide education along with superior service."

- BOB BAIRD, BUSINESS DEVELOPMENT, DAMAGE CONTROL EMERGENCY SERVICES

Superintendent and PM's looking to limit losses, downtime and future liability.

Many General Contractors and staff are not aware of the necessary steps required to ensure a proper dry out or remediation, so education plays a large role in the process. Damage Control has grown into one of Central Florida's elite

water extraction, structural drying, mold testing, assessment and remediation. ■

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The House that Jack Built

Jack Jennings & Sons celebrates 70 years in business

In Central Florida's highly competitive construction industry, reputation and integrity are critical to the long-term success of a company. Jack Jennings and Sons, Inc. is a privately held commercial construction firm headquartered in Orlando celebrating seventy years of shaping the regional landscape with an award-winning portfolio.

In 1948, fresh out of a stint in the Army and new to Orlando, University of Tennessee Law School graduate Jack Jennings founded a construction company with his new bride, Margaret, in the garage of their home.



Jack built houses and Margaret did the books. The next year they started a family. Through the years, both the family and the business grew and flourished. By the mid-1950s the firm had moved from custom residential to commercial work but maintained the principle of providing quality service at a fair price.

Today, the third generation, family owned-and-operated general contractor and construction manager specializes in commercial, mixed-use, entertainment, multi-family, hospitality, institutional and faith-based projects. Relationships have been key to the company's success, not only with repeat clientele, but with the subcontracting community and fellow general contractors. "The partnership and spirit of teamwork that we promote inspires our subcontractors to want to be part of a successful and profitable award-winning project team," says Jeff Jennings, the company's president.

The company's book of business has grown exponentially in recent years thanks to a relatively small team of experienced construction professionals who have been with Jack Jennings & Sons on average at least twenty years. "The opportunity of having employees that enjoy working in a 'family-like' environment while allowing them to be creative and share their unique skill sets

continues to motivate them in wanting to be part of a successful construction firm," says Jennings. Their level of expertise and professionalism have contributed to the company's ability to secure current contracts for high-profile projects like the Yard at Ivanhoe, a 591-unit, mixed-use project across from Lake Ivanhoe in downtown Orlando, Wine Bar George, Disney Springs' newest addition to its entertainment scene, Center for Health and Wellbeing, Winter Park Health Foundation's fitness facility, and Sanctuary at Centerpointe, a mixed-use project at Crane's Roost in Altamonte Springs. These add to a long list of landmark projects throughout Central Florida. Jennings adds, "Constructing unique award-winning projects that benefit our community in so many different ways is something of which we will always be proud. That lasting footprint remains embedded here."

Jack Jennings believed in giving back to the community that had been so good to him and supporting the construction trade

organizations that allowed his company to be successful. He was one of four men, and the only general contractor of the group, that founded the Central Florida Chapter of Associated Builders and Contractors (ABC) in 1971. Community involvement is equally important to the second generation of Jennings family. Jack's

sons John and Jeff have both served as ABC Chapter and State Presidents, and John went on to serve as National ABC President in 1997. John currently leads the Boy Scouts of America at the regional level, and Jeff works tirelessly for Habitat for Humanity, Florida Hospital Foundation's Cardiovascular Institute and Central Florida Chapter of



Boy Scouts of America. Jack's daughter Toni was President of the Florida Senate from 1996 to 2000 and Lieutenant Governor of Florida from 2003 to 2007. The third generation, grandsons Jack and Michael, both participate in ABC programs and special events and Michael currently chairs ABC's Young Professionals committee.

What will the next seventy years hold for Jack Jennings & Sons? Jeff Jennings says it is all about continuing the tradition of excellence their father envisioned when he started the company. John's sons Jack and Michael recently graduated from University of Florida and now work for the company, and Jeff's son Colin will graduate from the University of Florida's Rinker School of Construction Management next year before taking place alongside his cousins



to become the third generation to lead Jack Jennings & Sons. They bring with them a fresh energy and a dedication to excellence. As their company slogan says, "the only sustainable advantage a company has is its reputation." Jack Jennings & Sons reputation is stellar, and their future is bright. ■

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Charles Perry Partners, Inc. Celebrates 50 Years



This year, Charles Perry Partners, Inc. (CPPI) held a reception to celebrate its 50th anniversary in the general contracting/construction management/design-build industry. Since February 5, 1968, CPPI has completed thousands of projects for

company's commitment to serving the Gainesville community holds steady, it has also expanded founder Charles R. Perry's vision throughout Florida and the Southeastern United States. CPPI offices are now located in Gainesville; Orlando; Tampa; Jacksonville; Savannah, Georgia;

the relationships built along the way. Regarding the company's legacy, President and Principal Brian Leslie said, "It's easy to be passionate about the work we do, because whether it's



healthcare, education, government and other institutions.

Last year, the company took steps toward the future when it appointed three new principals, Matt Webster, Executive Vice President, Vinnie Moreschi, Vice President and Jason Morgan, Vice President, to join Principals Breck A. Weingart, Chairman, John V. Carlson, Principal, and Brian K. Leslie, President, in leading the organization.

CPPI's leadership has grown along with its physical presence. While the

and Roanoke, Virginia.

Even with its significant growth to over 200 employees and six offices, the

“ It's easy to be passionate about the work we do...we get to watch our work support growing communities across the Southeast. ”

-Brian Leslie, President and Principal

company has stuck to its mission of building long lasting relationships and structures. Indeed, it is difficult to talk about the work completed in Gainesville and beyond without reflecting on all of

advanced healthcare options or new avenues for working and learning,

we get to watch our work support growing communities across the Southeast. Chuck Perry left us with the foundation and the ideals to succeed, and we're looking forward to carrying that legacy through the next 50 years. Our 50th anniversary celebration

was a wonderful way to acknowledge our success and thank all of our clients and partners, without whom we wouldn't be here today.” ■

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Rethinking the Path to Education

BY: MIKE GLAVIN, ABC DIRECTOR OF WORKFORCE POLICY AND PROGRAMS

April marks the 35th anniversary of the landmark education report “A Nation At Risk,” in which President Reagan’s Commission on Excellence in Education highlighted the erosion of education standards in America and the failure to meet the needs for a globally competitive workforce. Since this famous shock to the national education system, learning in America has gone through many changes to help the workforce keep pace and thrive in a constantly evolving global economy.

While many perceive America’s education system as having made progress in the intervening 35 years, the United States remains at risk when it comes to its rapidly deteriorating infrastructure and the cliff from which the full-employment of the construction industry is dangerously hanging. As it was in 1983, the nation’s education policy and those administering it are in desperate need of reform if the country is to be put on more reliable footing—and it is up to the business community to be the leaders of that change.

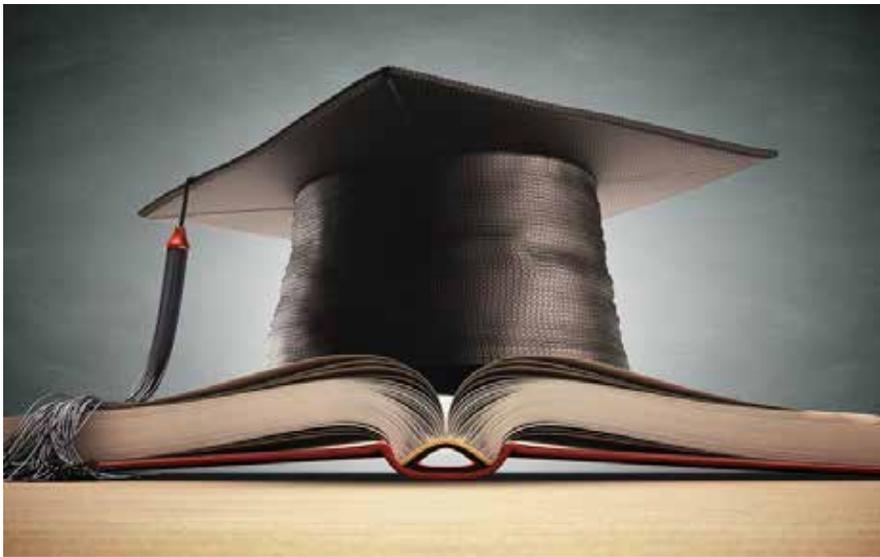
The genesis of the change must come from broadening the awareness of the American public and changing the conventional wisdom of post-secondary education. For many, the knee-jerk reaction to promoting more career-focused, post-secondary learning is to promote a four-year college degree. This is a mistake.

Many important professions require a four-year diploma for very good reasons. However, in these professions and industries, the value employers place in college is not that someone was simply accepted by the admissions department, but rather in the completion of specific courses of study and the validation of skills or knowledge.

Unfortunately, the conventional wisdom for the nation’s education system has been that the only path to prosperity can be found by simply “getting into college” or “going to college,” rather than deliberately

attending college with the intent of completing a degree and adding value to the economy. This is a mistake that has caused a drag on the nation’s economic potential by marginalizing high-value skills and careers while plunging entire generations of Americans into crippling debt.

The data on this front is staggering. According to a 2017 study by the National Student Clearinghouse Research Center, only 60 percent of students who begin college complete a degree after six years. What’s worse is that many of those individuals who



do complete college aren’t able to find jobs that relate to those degrees. The New York Federal Reserve reports that only 27 percent of college graduates will actually get a job related to their major. Do the math: At a price tag that could exceed \$120,000 over for years, college is a very risky investment.

These risks have very real economic consequences. Americans’ outstanding student loan debt continues to skyrocket, and stood at a staggering \$1.38 trillion at the end of 2017. Of that aggregate student loan debt, 11 percent was more than 90 days delinquent or default. At the same time, industries such as construction are facing huge workforce shortages because younger generations are not pursuing skills-based learning after high school.

The proposition of jumping directly into college is the only choice given to students who want a post-secondary credential and a chance at a successful lifestyle. Meanwhile, U.S. roads and

bridges are in desperate need of repair, construction employers are desperate for young talent and thousands of high-earning careers are going unfilled.

Ultimately, the construction industry must lead the way in changing the conversation about giving the next generation of students a competitive advantage toward their career and lifestyle goals. Skills education programs in the construction industry—like those offered in apprenticeship programs across Associated Builders and Contractors’ 70 chapters—combine value-driven, skills-based education, on-the-job learning, workplace experience and great wages. Right now, not enough Americans are hearing this message.

Policymakers are beginning to hear this message from employers, but meaningful change has still been elusive. Career and Technical Education (CTE) is chronically underfunded and undervalued by the federal government, having declined 27 percent during the past decade. While

continuing to underfund career-driven skills education, investment in two- and four-year colleges continues to grow. The federal government provided nearly \$80 billion, excluding loans, to support students pursuing higher education in 2017.

It is up to the industries that drive the economy to speed the closing of the awareness gap that exists between the true landscape of opportunities and the ones that future generations are given. Given the student loan crisis, an infrastructure in disrepair and misaligned education resources, the United States is truly at risk. The workforce of tomorrow is going to follow the priorities that employers, educators and policymakers set today. ■

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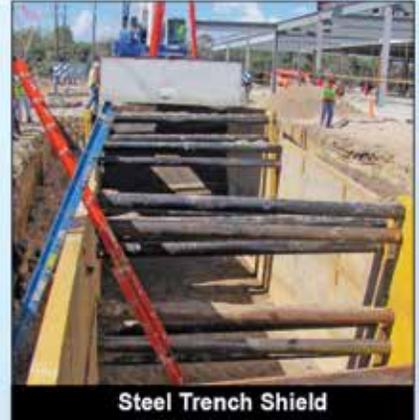
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How Union Construction Privileges Bleed Taxpayers Dry

BY: BRIAN SAMPSON, PRESIDENT, EMPIRE STATE CHAPTER OF ABC

At a recent campaign rally, Gov. Andrew Cuomo renewed his promise to New York City construction-union bosses and members, who just so happen to be among his biggest backers: “There will never be a state project that isn’t built with union labor” while he’s governor.

Sadly, this pay-to-play set up, where elected officials protect laws that help unions in exchange for their political and financial support, has long held an iron grip on taxpayer-funded construction projects in New York and driven their price tags through the roof.

The Empire State isn’t alone. Schemes to funnel public projects to unionized contractors and union labor, known as government-mandated project labor agreements (PLAs), needlessly boost construction costs and prevent Americans across the nation from building their communities.

PLAs typically force contractors to recognize unions as the representatives of their employees; use the union hiring hall; hire union apprentices; follow union work rules and pay into union benefit and multi-employer pension plans. Employers also must pay “double benefits” into existing plans and union plans, putting them at a significant competitive disadvantage.

PLAs also typically force construction workers to pay union dues and/or join a union if they want to receive union benefits and work on a PLA project.

Such sweetheart deals are extremely costly to taxpayers because they eliminate competition from nonunion contractors and their employees, who comprise 86 percent of the US private-construction workforce. Multiple studies of taxpayer-funded school-construction projects, from California to the Northeast, have found that PLA mandates jack up the cost of construction by 12 percent to 18 percent.

Under President Barack Obama, the Department of Labor imposed a PLA on a planned Job Corps center in New Hampshire, but it was removed after a local contractor filed a legal action against it. The result: three times as many bids came in, at prices as much as 16 percent lower — saving taxpayers \$6 million. And the job, done by a local contractor, came in on time and on budget.



Meanwhile, the demand for new projects is higher than ever, even as the industry faces a skilled-labor shortage of 500,000 workers. Associated Builders and Contractors’ Construction Backlog Indicator, which reflects the amount of construction work under contract but not yet completed, expanded to 9.67 months during the fourth quarter of 2017, its highest level ever and a 2.25 percent increase from the prior quarter.

Now factor a potential federal infrastructure bill and \$1 trillion worth of construction spending into the equation, and the industry could need to fill an additional 1 million jobs as early as 2020. Amid this workforce shortage, it makes no sense to continue pushing PLAs, which artificially restrict the vast majority of skilled American labor and qualified contractors from competing to deliver the best possible product at the best possible price.

For Cuomo and New Yorkers, PLAs are likely to remain because of a pro-PLA policy in place since the Pataki administration and the unhealthy, symbiotic relationship between unions and lawmakers.

But President Trump has an opportunity to champion free markets and build on the positive economic ripple effects from his tax and regulatory

reforms. His next step could be to rescind an executive order by Obama that encourages anti-competitive and costly PLAs on federal and federally assisted construction contracts.

Trump should replace that with a new order banning PLAs on all federally assisted contracts for public-works projects. Such a move is permitted by the National Labor Relations Act and has been used by past administrations.

A total of 24 states have similar rules to ensure that the free market — and not government — determines prices to complete a project safely, on time, on budget and with the best-trained workforce.

Such an order would curb pay-to-play politics and level the playing field for taxpayer-funded construction contracts through the magic of competition. It would also help small businesses grow and spread their job-creating benefits more fairly throughout the entire construction industry.

Making America’s infrastructure great again begins with fair and open competition and new opportunities and career pathways for the entire US construction workforce.

As a former builder, Trump surely knows that. ■

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Celebrating 45 years in business

A look back on a bit of Brambier's history

BY: LYLE BRAMBIER, PRESIDENT & OWNER, BRAMBIER'S WINDOWS & WALLS

Brambier's

Bob Brambier started installing draperies in the early 1960's. At that time, he was third generation in the custom drapery and upholstery trade, with father and grandfather in the business in upstate New York and Europe.

Years later, after moving to South Florida and working in the custom drapery and upholstery industry, Bob owned a drapery workroom, doing



fabrication and installation of custom draperies in the very high end of the residential design industry. Even at that time, Bob would do upholstered walls, using old-world methods, stapling fabric to the wall, trimming with a razor blade, hiding the staples with gimp trim. Beautiful, yes, but if you had to change the fabric or repair the wall underneath, not so easy to do.

Bob saw a short paragraph in a trade magazine looking for people interested in becoming dealers of Fabri-Trak®. The Fabri-Trak® System was developed by Floyd Baslow as a system for hanging tapestries or attaching a bed sheet to the wall behind a bed in the Master Bedroom, so they could easily be changed with the seasons, as people in the northern states used to do. That was the beginning of "the rest of the story" as

a famous newscaster was known to say.

Brambier's became a Fabri-Trak® installation dealer, with Bob and Lyle Brambier (Bob's son) working together to complete the first installation. From there Brambier's began attending trade shows and calling on architects to promote the Fabri-Trak® System. Brambier's has completed Fabri-Trak® installations around the world, including in a palace in Saudi Arabia, and throughout the South Eastern United States and the Caribbean.

Fabri-Trak® took over the business as architects and acousticians found out that using the Fabri-Trak® System could not only create beautiful spaces much easier than before, but while doing that could transform the space acoustically, by using different absorption materials behind the fabric. Brambier's has tried to take that mentality of the quality required to do high end residential work, and bring it to the commercial market. We take pride in doing quality on-time installations and inspect our projects to make sure they stand up to our high level of expectations.

Lyle is now the President of Brambier's, and Fabri-Trak® installations have become the bread and butter of Brambier's operations. For the past 15

years, Brambier's has also been installing Barrisol® Stretched Ceilings. This product from France, has transformed the ceiling industry much as Fabri-Trak® did to the walls. Having completed many



Fabri-Trak® ceiling Waldorf Astoria

high-profile projects through the South Eastern United States, Barrisol® is adding to the solutions that Brambier's can provide to architects and acousticians, to help them

achieve their visions for new spaces, and renovations. When the aesthetics are as important as the acoustics, then Fabri-Trak® and Barrisol®, along with the Brambier's team, are great solutions. With our team of experienced technicians and our experience in both Fabri-Trak® and Barrisol®, we help our clients' visualizations come to life.

Brambier's has recently completed high profile installations at the Mercedes Benz Stadium in Atlanta, the Marriott on Marco Island, in Lobbies in both The Waldorf Astoria and The Hilton at the Bonnet Creek Resort in Central Florida.



Hilton Bonnet Creek Barrisol Ceiling

Brambier's is currently working on projects at the Lakeland Regional Hospital and the Miami Beach Convention Center to name a couple.

All of us at Brambier's are excited to see where the next 45 years of this business will take us! ■



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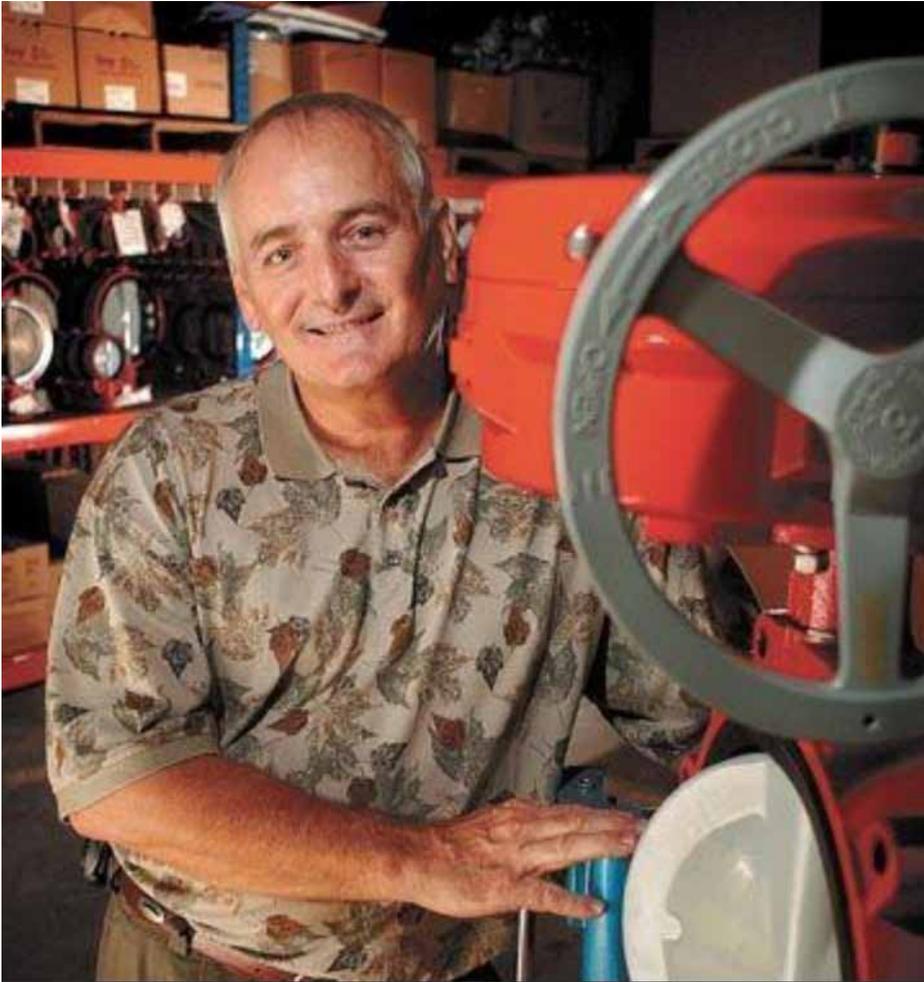
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"Committed to Excellence"

The Customer Is Everything

Remembering Mitch Sweat

BY: DON DYCHES, MANAGER OF PROJECTS AND ENGINEERING,
SOUTHEAST INDUSTRIAL SALES COMPANY



opportunities. His vision became a reality and before his untimely passing, SISCO was a team of 30 employees with annual revenues exceeding \$20 million.

In 2015, Mitch sold the company to Bray Controls, whose products SISCO had represented for 17 years. In a letter to his employees, Mitch outlined his reasoning and motivation for selling the company to Bray, and closed with the following statement, which exemplifies his dedication to his work family: "I am telling you that this is a good deal for not just me but all of us and it will pretty much guarantee our employment no matter what happens to me. As I said; tomorrow is promised to nobody, but I will rest easier knowing that all of you are taken care of."

Unfortunately, that statement proved to be prophetic. Mitch passed away during a round of golf with friends, just two months prior to his retirement. His death was sudden and unexpected, but the legacy he built in Southeast Industrial Sales Company lives on.

We continue to live up to our mission statement listed above as well as his motto, "Good enough, ISNT!" ■

In December 1994, Mitch Sweat embarked on a journey that would change his life and those of so many others, launching a company that stood behind the principal of customer service. He took this passion for doing what was right and delivered on the promise of putting his customers first. Southeast Industrial Sales Company (SISCO) was founded in his garage and 24 years later stands as a leader in the flow control industry, providing valves, actuation and control accessories to customers throughout Florida, Georgia and the Caribbean basin.

Mitch's vision was to build a team of sales engineers and support staff that would become a valued asset to our



**The customer is everything.
Without them, we are unemployed.**

-Mitch Sweat



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Vehicle Assembly Building High Bay 3 Work Platforms, John F. Kennedy Space Center
Photo: NASA / Bill White



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Barton Malow: Building in Central Florida For Over Four Decades



BY: RITU SANDHU, SENIOR REGIONAL MARKETING MANAGER, BARTON MALOW

WHO WE ARE

As one of the leading builders in the industry, Barton Malow has been in business for 94 years. Founded in Detroit, Michigan in 1924, we served as a general contractor for over fifty years until the early 1970s when we decided to broaden our services to better meet our clients' needs. The firm now offers construction management, design/build, general contracting, integrated project delivery, program management and technology services.

Over the past four decades, Barton Malow has expanded drastically. In addition to the main headquarters in Southfield, Michigan, fifteen (15) offices have been established. We employ over 2,200 individuals, including more than 1,100 trades personnel, and have experience in 37 states, the District of Columbia, Mexico & Canada.

In the Southeast Region there are four offices: Orlando, Jacksonville, Atlanta and Charlotte. They have over 250-employees and generate over \$350 million in annual revenue for the Southeast.

Barton Malow lives by their Core Purpose of People, Projects & Communities. Our PEOPLE honor their commitments both professionally as well as personally through positively impacting the COMMUNITIES in which they serve and build PROJECTS. Our team is comprised of passionate leaders who value family and embody integrity and teamwork to make a difference each and every day.

PEOPLE

The Florida team is made up of experienced professionals who have worked in the area for over 40 years, namely on entertainment, education, healthcare and sports projects. This results in no learning curve, and also brings familiarity with standard ordinances, the local market and the opportunity to enhance economic impact to the community.

Our people are our greatest asset and it is important that we find the very

best candidates. One of our primary recruiting resources is our summer internship program, LEAPs (LEARNING Practicum for Students). The program provides the best real-life construction experience that the industry has to offer. Through intensive training, daily job functions and real-life networking events, LEAPs participants are prepared to enter the construction workforce and provide services that are in the best interest of our projects, our company and our clients.

We recruit interns (as well as full-time employees) in various colleges and universities. Among those that we have visited locally include UNF, UF and UCF.

Self-Perform Capability

In the southeast, Barton Malow has grown from a handful of people a decade ago to now more than 250

construction professionals. This growth has allowed Barton Malow to form a self-perform division that includes 100+ craftsmen and craftswomen across the Southeast. Completing work with its own forces gives Barton Malow the ability to customize the project schedule while maintaining the highest levels of quality and safety standards.

Here in the Florida, we focus our self-perform services on cast-in-place concrete. Some of the notable self-perform accomplishments include the Orlando City Soccer Stadium, Daytona International Speedway, Embry-Riddle Aeronautical University Student Union, and Florida Hospital Winter Garden.

PROJECTS

Barton Malow has been building Florida since the 1970's. From that time, they have served a number of clients including Disney, Universal, SeaWorld, Florida Hospital, Orlando Health, Rollins

College, UCF, Embry-Riddle Aeronautical University, Orlando City Soccer Club and many more. We are excited to be serving new and existing clients in the variety of markets that we have expertise in.

COMMUNITIES

A big part of Barton Malow's culture is demonstrated through community good works. Walking the talk is important to us. Over decades, Barton Malow leaders have shared a common denominator – a community service track record.

Barton Malow actively supports the community through donating a portion of profits to local charities. They also hold fundraisers such as the Annual Clay Shoot in support of organizations like Give Kids the World and the Make a Wish Foundation. Our employees continuously donate their time to service

projects such as Habitat for Humanity or helping create a community garden for the Orlando City Foundation, and many others. Barton Malow is proud that employees make it a priority to serve non-profit organizations as there are many benefits to community service and community building, which is why it is such a

important part of who they are.

With a solid foundation leading the way, talented staff of dedicated individuals, and organizational integrity both internally and externally, Barton Malow is looking forward to strengthening our long-standing relationships as well as building new and exciting partnerships in the Central Florida community. ■



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