

May/June 2017

# BUILDING CENTRAL FLORIDA



Central Florida Chapter

## PROJECT PROFILE: Orlando City Soccer Stadium

### INSIDE

**Executive Action:**  
Leadership, Presence &  
Engagement in Construction Safety

**Celebrating Anniversaries!**  
*Hensel Phelps Celebrates 80 years*  
*Wiginton Fire Systems Celebrates 50 years*

2017 Platinum Value Club





# Table of Contents

## Articles

- 3 President's Letter
- 9 Hensel Phelps's 80th Anniversary
- 14 Project Profile: Orlando City Soccer Stadium
- 21 Executive Action: Leadership, Presence & Engagement in Construction Safety
- 27 Wiginton Fire System's 50th Anniversary

## News

- 7 New Members in March/April
- 11 Member News
- 17 Event and Education Calendars

## Chapter Events

- 5 ABC/UCF Golf Tournament, 2/20
- 5 Bass Fishing Tournament, 3/10
- 19 Ragin' Cajun Seafood Boil, 3/22
- 19 Burgers & Business, 3/29
- 25 Tri-City BBQ, 2/1

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## President's Letter

BY MARK WYLIE, CFC ABC PRESIDENT



In mid-March, a group of 15 Central Florida ABC members went to Tallahassee for the annual ABC of Florida legislative conference. We discussed issues like workers' compensation reform, statute of repose clarification,

apprenticeship, building regulation, and open competition. In last month's BCF, I detailed all of these issues.

About half of the group had been to Tallahassee with ABC at least one time, and several have made this journey for many years. As we have some 19 Senators and House members to see, plus Governor Scott and CFO Atwater, and we had the afternoon and next morning time to meet; the ABC members divided up into three teams and spread out across Capitol Hill.

Even though the legislators were in session or committee meetings, over three fourths took time to meet with us. Several ABC issues this year do not have a partisan flavor, so the issues we were advocating were well-received by both Democrats and Republicans. The statute of repose bill, SB 204/HB 377 had passed several committees with unanimous support.

I don't think it is an exaggeration to say that the conference energized the Central Florida members who attended. Most were engaged with the candidate interviews last year, and attended fundraising events for some of those now serving.

Speaking of fundraising, ABC and some of its members were targeted by a bilious column in the Orlando Sentinel on March 4, inferring that the construction industry backed Dean Asher as some kind of a payback for his role as a board member of the Greater Orlando Airport Authority. ABC was an early supporter of Mr. Asher, who had served on the local and state Realtor's leadership, and had a outstanding reputation for working well with area leaders in both parties.

The investigative reporter mentioned somewhere in the article that a mere 13% of Mr. Asher's campaign funds came from airport vendors or their lobbyists, disproving her own story theme with the facts. (Unfortunately,

Mr. Asher was not elected in a heavily Democratic seat.) While the reporter failed miserably to build a case of "influence peddling" some six months after the contributions were made, bless her heart, she did spell my name and the organization correctly.

Anyhow, the session will be over soon, and will probably end with rancor and disgust sufficient to go around for all. Speaker of the House Richard Corcoran and the Governor are miles apart on a budget agreement, and, as a result, many good bills will probably be trampled underfoot; either as retribution or victims of the stampede. It would not be a surprise if the legislature is called back into special session to hammer out a budget agreement.

Travelling back from Tallahassee, my car pool dropped in unannounced to see a longtime member and friend Richard Boliek at Lake Glass and Mirror in Leesburg, to thank



him and his son, Burt, for their continued support of ABC and his Value Club sponsorship for 2017. Burt was not in, but Richard came

out to greet us.

Without prompting, Richard told us about the difficulty his business has finding skilled craftsmen, about the cost of workers' comp and some of the other challenges faced by his growing business. With a backdrop of the company's many years of community service awards and ABC plaques in his office, his testimony was a re-affirmation for my fellow travelers about the messages we had carried to representatives and senators.

Thanks to these Central Florida Chapter members who went to Tallahassee: Mike Dodane (MiGre Engineers, LLC) Tim Keating (R.C. Stevens Construction Company), Eric D'Errico (Wharton-Smith), Shelton Lee (CEMEX), Christina Stone (Cornerstone Construction Services), Matt Walton (MiGre Engineers, LLC), Steven Lockhart (Finrock Enterprises, Inc.), Douglas Gartenlaub (Burr & Forman, LLP), Davis Talmage (Lassiter Ware), Adam McKinnon (Orchard Merchant Bank), Tom Wert (Dean Mead), Dave Riley (Window Interiors), Steve Culler (Robins & Morton), Timothy Lescinski (MiGre Engineers, LLC).

Mark P. Wylie



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## ABC/UCF Golf Tournament

February 20, 2017

WEST ORANGE COUNTRY CLUB

On February 20, ABC/UCF Student Chapter members joined forces with Central Florida Chapter ABC (CFC ABC) members and University of Central Florida alumni for their annual golf tournament fundraiser. Funds raised at this tournament support Civil and Construction Engineering students pursuing careers in Building Construction. For this year's tournament, 7 student chapter members, led by Nick Hogan, ABC/UCF Student Chapter President were sponsored to hit the greens with CFC ABC members and spend the day building relationships in the industry. This event was a great opportunity for students to network with CFC ABC General Contractor and Subcontractor members.

### A big thank you to the sponsors that made this tournament possible.

Acousti Engineering Company of Florida, Advanced Millwork, Inc., Albu & Associates, Inc., Austin Commercial, CBC Funding, Barton Malow Company, Comprehensive Energy Services, Inc., Deatrick Engineering Associates, Inc., Garney Construction, J. A. Croson, LLC, KHS&S Contractors, Mechanical Insulation & Technologies, LLC, Modern Plumbing Industries, Inc., Polygon US Group, PPC Professional Services, Inc., Prestige Concrete Products, Sutter Roofing, Tharp Plumbing Systems, Speedy Concrete Cutting of Central Florida, Towers Construction Company, Trojan Labor of Central Florida, Wal-Mark Contracting Group, LLC, and WELBRO Building Corporation

**Winning Foursome:** Comfort House, Inc. with a score of 58  
**Longest Drive:** John Sharp Jr., Comfort House, Inc.  
**Closest to the Pin:** Shannon Duvie, Maxim Crane Works, L.P., 4' 3"



Left to Right: Steven Habansky, Nick Hogan, Drew Domingo, Oskar Torres (ABC/UCF Student Chapter Vice-Chair), Damian Nierdka, Chris Lonas



## Bass Fishing Tournament

March 10, 2017

ORANGE COUNTY SPORTSMEN'S ASSOCIATION

Central Florida Chapter ABC Programs & Events Committee organized the 10th annual Bass Fishing tournament bringing out 36 boats and 72 fishermen to Orange County Sportsmen's Association. Volunteers, fishermen and fisherwomen alike, arrived before the sun, for a great day of fishing and some beautiful weather.

The tournament wrapped up with a delicious lunch provided by Paul Duncan and his team at PeopleReady, a suspenseful weigh-in, awards and door prizes.

Congratulations to the Bass Fishing tournament winners!  
**1st Place team:** The Stowell Company, Incorporated - Jerry Darter and Mike Duque; **2nd Place team:** Shell Oil Company - Brian Coleman and Ethan Parker; **3rd Place team:** Bright Future Electric, Inc. - Nick Brimer and Tucker Holmes;  
**Big Bass:** 8.7 lbs, Jeremy Johnson, CEMEX

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## New Members

February/March 2017

### Advanced Environmental Systems & Core Controls, Inc.

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 1510 Max Hooks Blvd. Suite B  
 Groveland, FL 34736  
**P: 352-432-3683**  
**E: markR@Aescore.com**  
**W: aescore.com**  
**Contractor**  
 \$1,000,000-\$3,000,000  
 Sponsor: Ryan Shoemaker

### Ceramic Installation Supply Co. of Central Florida

Brandy Carter  
 3406 Dean St.  
 Naples, FL 34104  
**P: 407-617-2062**  
**E: BNCShoreline@aol.com**  
**W: ciscoflooringsupplies.com**  
**Supplier**

### Dixie Metal Products, Inc.

J. Philip Schnorr  
 442 S.W. 54th Court  
 Ocala, FL 34474  
**P: 352-873-2554**  
**E: philipschnorr@dixiemetals.com**  
**W: dixiemetals.com**  
**Supplier**

### JCOSTA Group, LLC

Jose G. Costa  
 P.O. Box 780037  
 Orlando, FL 32878  
**P: 407-467-8758**  
**E: jose@jcostagroup.com**  
**W: jcostagroup.com**  
**General Contractor**  
 Under \$1,000,000  
 Sponsor: Earl Lomas

### Keesee Associates, Inc.

James A. Garritani, RA  
 945 South Orange Blossom Trail  
 Apopka, FL 32703  
**P: 407-880-2333**  
**E: james.garritani@gokeesee.com**  
**W: gokeesee.com**  
**Associate - Architect**

### Labor For Hire DBA Skilled Resources

Marion Lamb  
 2345 W. Sand Lake Rd. Suite 150B  
 Orlando, FL 32809  
**P: 407-930-5858**  
**E: mlamb@lfhservices.com**  
**W: laborforhire.com**  
**Associate**

### Lee Crest Co.

Allen Pounders  
 320 Gordon St. Suite 100  
 Sanford, FL 32771  
**P: 407-421-0450**  
**E: leecrestops@gmail.com**  
**W: leecrest.build**  
**Contractor**  
 \$1,000,000-\$3,000,000

### Liberty Conshor, LLC

Kevin Wheeler  
 10600 Chevrolet Way Suite 102  
 Estero, FL 33928  
**P: 239-301-5000**  
**E: KWheeler@libertyconshor.com**  
**W: libertyconshor.com**  
**Contractor**  
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### N-RG Cladding, LLC

Yuri Y. Melnichenko  
 516 Cooper Commerce Drive  
 Apopka, FL 32703  
**P: 407-464-7070**  
**E: ymelnichenko@n-rgcladding.com**  
**W: n-rgcladding.com**  
**Contractor**  
 \$3,000,000-\$6,000,000

### Oelrich Construction, Inc.

Derek Dykes  
 275 NW 137th Drive Suite A  
 Jonesville, FL 32669  
**P: 352-745-7877**  
**E: derek@oelrichconstruction.com**  
**W: oelrichconstruction.com**  
**General Contractor**  
 Under \$1,000,000

### R E Martin Plumbing Inc.

Robert E. Martin III  
 1445 Dolgner Place, Suite 13  
 Sanford, FL 32771  
**P: 407-786-8766**  
**E: rob@remartinplumbing.com**  
**W: remartinplumbinginc.com**  
**Contractor**  
 \$1,000,000-\$3,000,000  
 Sponsor: Charles Hobus

### Safway Services LLC

Greg Tolley  
 11208 Boggy Creek Rd.  
 Orlando, FL 32824  
**P: 407-859-2060**  
**E: Greg.Tolley@safway.com**  
**W: safway.com**  
**Supplier**  
 Sponsor: Ryan Shoemaker

**HELLO!**  
*New Members!*

### Scenerio Cockram USA Inc.

Ana Battistozzi  
 7600 Kingspoint Pkwy.  
 Orlando, FL 32819  
**P: 407-613-2949**  
**E: Ana.Battistozzi@cockramscenario.com**  
**W: cockramscenario.com**  
**Contractor**  
 Under \$1,000,000  
 Sponsor: John Page

### Shuffield Lowman & Wilson, PA

James Washburn  
 1000 Legion Place Suite 1700  
 Orlando, FL 32801  
**P: 407-581-9800**  
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**W: shuffieldlowman.com**  
**Associate**

### StanleyBlack&Decker

Paul Kennedy  
 6100 Hanging Moss Rd.  
 Orlando, FL 32825  
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**W: dewalt.com**  
**Supplier**

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## Hensel Phelps Celebrates 80 Years of Performance



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BY MICHELLE HUBBARD, HENSEL PHELPS

Hensel Phelps is proud to announce that 2017 marks the 80th anniversary of the start of continuous operations for the company. Hensel Phelps was founded in Greeley, Colorado, in 1937 by Mr. Hensel Phelps. Operations were limited to home building and remodeling until 1948, when competitive contract work was undertaken on a limited scale.

Over the last 80 years, Hensel Phelps has evolved into a multibillion-dollar employee-owned firm, delivering landmark buildings both nationally and internationally. Hensel Phelps still calls Greeley, Colorado home but has expanded with operations strategically located to support existing and future clients. Hensel Phelps has eight full-service district offices located in Arizona, Northern and Southern California, Colorado, Florida, Hawaii, Texas, and Virginia.

The Hensel Phelps Southeast District, based in Orlando, Florida, was founded in 1998 and focuses on projects throughout the southeastern United States. The Southeast District has delivered a diverse portfolio of projects from a variety of market sectors including: aerospace, aviation, commercial, education, government, healthcare, hospitality, justice, mission critical, and renewable energy. Currently, it employs more than 250 seasoned professionals that are focused on continually building and maintaining relationships within the Central Florida community. Hensel Phelps believes in giving back to the community, and does so by actively participating in a variety of organizing local outreach events and supporting numerous charitable organization in Central Florida.

In 2012, Hensel Phelps underwent a brand refresh, changing from Hensel Phelps Construction Co. to Hensel Phelps: Plan. Build. Manage., which reflects the company's three business units — Development, Construction and Services. Hensel Phelps has evolved into a multifaceted firm that can provide its clients a turnkey solution by partnering with them from initial planning through construction and for the life of the facility with operations and maintenance.

Today, under the leadership of Jeffrey Wenaas, Hensel Phelps' fifth

President and Chief Executive Officer, Hensel Phelps has an average annual revenue stream of more than \$3 billion. Hensel Phelps builds a diverse range of projects for both public and private clients under a variety of project delivery methods beyond the traditional hard-bid scenario. This includes design-build, construction manager at risk, agency construction manager, cost plus fixed fee, and P3. Hensel Phelps is a national leader in a number of commercial construction markets, including aerospace, aviation, justice, healthcare, hospitality, education, entertainment, mission critical, renewable energy, and commercial facilities.



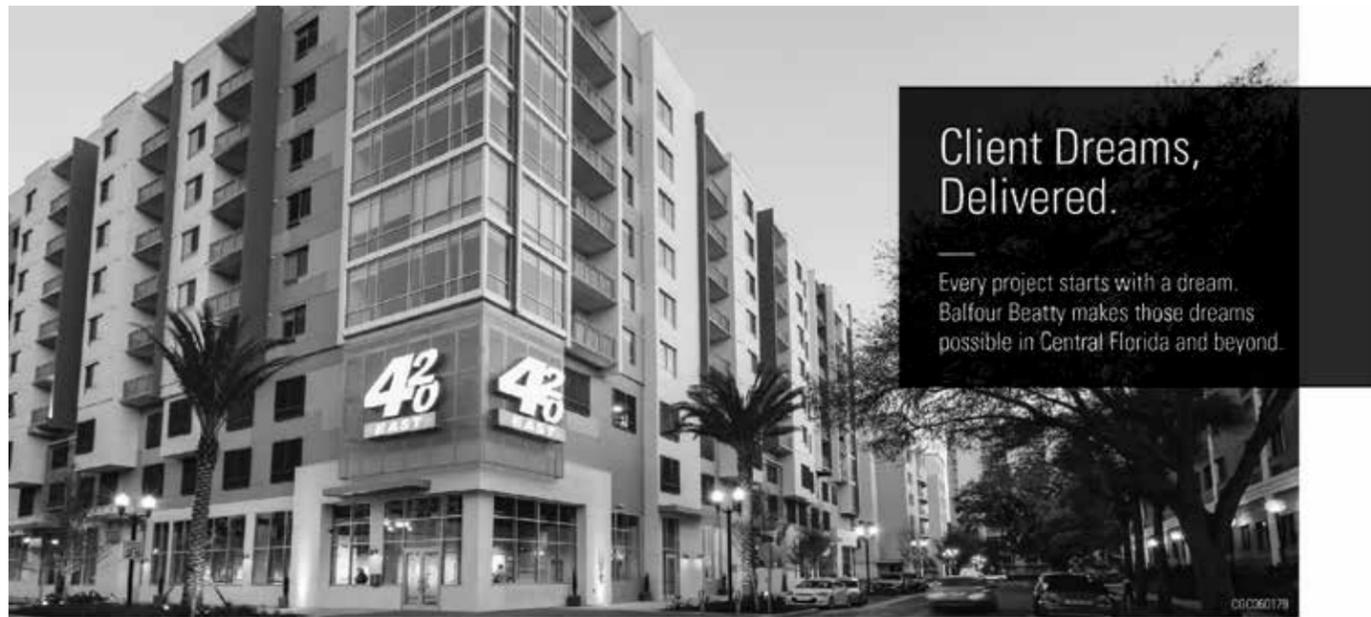
"Joseph Phelps, the son of Hensel Phelps, noted that the success of the company could be attributed to the employees. His philosophy was to hire the best people, then step out of the

way and let them do what they do best. I agree with that wholeheartedly. Our financial strength and longevity are the direct results of the pride of ownership our employees take in every job, big or small."

— Jeffrey Wenaas,  
President and Chief Executive Officer

The company's current tagline, "World-class innovators creating landmark buildings that inspire performance," embodies Hensel Phelps' commitment to Plan with Ingenuity, Build with Integrity, and Manage with Assurance. As Hensel Phelps continues on a path of exponential growth (with \$3.7 billion in revenues projected for 2017) and industry leadership, it still holds true to the original value, Performance, espoused by Mr. Phelps in 1937. Hensel Phelps' more than 3,000 employees possess the expertise, experience, and integrity to work as a true partner and extension of the client's team, now and in the future. ■





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## Member News

### AUSTIN COMMERCIAL

... Michael Spencer, LEED AP, a 20-year veteran in the commercial construction industry, joins Austin Commercial's Orlando office as Senior Project Manager.

In this role, he will oversee the construction of Austin's Tremont Tower project, serving as the day-to-day contact responsible for delivering the project within budget and schedule parameters. His deep industry experience makes him a natural fit for this role, as he is proficient in contract negotiations, scheduling, estimating, and job cost tracking. Michael graduated from Clemson University with a B.S. in Construction Science and Management and is a Florida Certified General Contractor.

A recognized leader in commercial and institutional building, Austin Commercial opened its Southeast office at 450 South Orange Avenue in downtown Orlando in 2013. This marks the first Florida extension of the billion-dollar company, which also has operations in Texas, California, Arizona and Georgia. The regional office is led by Steve Rivers, a construction industry veteran who formerly led the Orlando office of Hardin Construction.

### BRIGHT FUTURE ELECTRIC, LLC

... announced that Noble Thomas was appointed to the CFC ABC board of directors in March. Noble's first contact in the trade was job shadowing an electrical contractor as a high school class assignment which led him to his current career path. After graduation, he started work at Metro Electric of Central Florida where he had a great opportunity to grow, learn and achieve journeyman status. After five years with Metro, Noble moved on to join his Amber Electric / Bright Future Electric family. He advanced quickly from an apprentice to superintendent running larger projects and honing his skills in the electrical industry. He advanced from a field superintendent to Project Manager in 2007. In 2014 Noble was promoted to Large Commercial Manager. He also served as an instructor for the Florida Electrical Apprenticeship



Training (FEAT) program for over 10 years and now serves as President of the Board of Directors for the apprentice program.

### COMPREHENSIVE ENERGY SERVICES, INC.

... announced the opening of three new full-service branch offices in Gainesville, Melbourne and Pompano Beach which join its Tampa branch office and Longwood headquarters.

... Founder, President & CEO Todd S. Morgan, P.E., is prominently featured in the national ABC Construction Executive magazine's May issue. Quoted extensively in the popular Viewpoints Q&A section, Morgan detailed how CES taps into its employee's most valuable talents and addresses their career advancement.

... started \$5 million of heating, ventilation, air conditioning, plumbing and special effects work at 38 new Orlando-area projects. In addition to nine theme park related projects, the work includes: the Nemours Children's Hospital Orlando pharmacy for R.C. Stevens Construction; WomenCare medical office building, Baldwin Park for DPR Construction; Easy Foods facility, Kissimmee for RLH Construction; Salvation Army William Booth Towers, Orlando for McCree General Contractors & Architects; Hancock Square medical office building, Clermont for Schmid Construction; and Saturn Elementary School, Cocoa for Welsh Companies.

... hired Jennifer Black as Business Development Manager. Black has 14 years of major construction industry experience, and her duties include strategic marketing, new business development, client retention, and preconstruction services. She earned a Bachelor of Arts in Communications from Texas State University, and certification from the Institute for Project Management



- Mechanical Contractors Association in conjunction with the University of Texas Cockrell School of Engineering. In addition, she holds a LEED AP BD+C certification from the United States Green Building Council, and formerly served as President and Vice President of separate chapters of the National Association of Women In Construction (NAWIC).

... hired Bill Collins as Service Account Executive in its Tampa regional office.

Collins has over 20 years of statewide Florida experience and his specialties include HVAC service and sales, facilities maintenance programs and retrofits in mission-critical environments. He holds numerous professional certifications including but not limited to pharmaceutical, healthcare, manufacturing, and clean room facilities.

... hired Jeffrey Paine as Purchasing Director in its Melbourne regional office. Paine has 17 years of experience in purchasing management and he earned an FMI professional certification in negotiation in 2002.

... hired Joe Phillips as Prefabrication Manager. Phillips has 18 years of mechanical and plumbing industry experience including estimating and design/build, and his duties include management and supervision of prefabrication, manufacturing and deliveries. He is certified as a Medical Gas Installer



Continued on page 12

Continued from page 11

and Brazer by the National Inspection Testing Certification (NITC), and is also an Apprenticeship Instructor as certified by the National Center for Construction Education and Research (NCCER).

### CORNERSTONE CONSTRUCTION SERVICES, INC.

... was selected as the Orlando Regional Chamber of Commerce's Member of the Month for February 2017. "As a commercial concrete subcontractor that focuses mostly on public infrastructure, Cornerstone benefits from our membership at Orlando, Inc. by staying 'in the know' about upcoming projects and future developments in the Central Florida Region. We are so grateful for the valuable leadership that this organization provides for economic development in Central Florida, and appreciate that they would honor us with this recognition," stated Amadita Stone.



### ELWOOD TRADESMEN

... announced the newest addition to the team, Alberto Martinez Guevara. Alberto will work as a Skilled Staffing Associate in the Maitland office. With over ten years of human resources and staffing experience in technical fields, plus his strong, ability to communicate in multiple languages, he will be a strong asset in the market.



### JK2 CONSTRUCTION & SCENIC

... has been named to the elite Gator100 list for the second year in a row based on its outstanding growth. The annual Gator100 list honors the 100 fastest-growing businesses in the world that are owned or led by alumni of the University of Florida. This is the third year for the awards, which are sponsored by UF, the Warrington College

of Business and the Entrepreneurship & Innovation Center.

Companies are ranked by compounded annual growth rate, or CAGR, over a three-year period. JK2 Construction & Scenic made the list out of hundreds of companies that applied. JK2 was ranked 45 with a CAGR of 48.22 percent, up from number 72 in 2016. JK2 has three UF graduates currently in leadership roles within the company: President Paul Holmes, Construction Division Vice President Rick Amundson and Scenic Division Vice President Julie Holmes.



From left, Rick Amundson, Michael Holmes, Paul Holmes and Julie Holmes

Paul Holmes earned a Bachelor of Science with honors in business, followed by graduate studies at the School of Building Construction. Rick Amundson received a Bachelor of Building Construction degree. Julie Holmes was a Cum Laude graduate, earning a Bachelor of Science in civil engineering and is a three-year letter winner of the University of Florida women's swimming and diving team.

### NATIONAL TRENCH SAFETY

... announced the release of the NTS Mobile App designed specifically for anyone working with Trench and Traffic Safety equipment. The NTS Mobile App is currently available free of charge on the Apple Store and on the Google Play Store. "We're really pleased to be announcing the rollout of the new NTS Mobile App," commented Ron Chilton, President of NTS. "We believe we have created a tool with a lot of unique functionality built into this app that will make it a must have item for contractors and their crews. This app is a total handheld resource that contractors should find highly valuable. Our app is not an advertising tool, but rather this app puts all of the specific tools a contractor needs and is required to have on any jobsite in the palm of his or her hand. One of the features we're most excited about is the app's ability to allow a contractor's Competent Person to complete an electronic excavation daily checklist, to log that checklist for future

reference and the ability to print, text and or email those logs." The NTS Mobile app will also provide real-time access to and the ability to print, text and or email manufacturer's tabulated data, product depth ratings and weights, OSHA sloping and benching tables, and all relevant OSHA excavation, confined space and fall protection standards.

"As technology has permeated our industry and culture, it's made some really unique things possible that weren't feasible as little as a decade ago," remarked Chilton. "The NTS Mobile app is the first of a series of technology related services we'll be introducing over the next year."

### ROGER B. KENNEDY CONSTRUCTION

... broke ground for the Drake Midtown Apartments, Lake Mary, valued in excess of \$65 million, for Unicorn National Developments Inc., Orlando. The upscale, five-story, 263-unit apartment community is adjacent to the site of Unicorn's announced Griffin Farms at Midtown, a town center to consist of 150,000 square feet of retail and more. This project will mark over 1,000 apartment units constructed in partnership between Roger B. Kennedy Construction and Unicorn National Developments over the past four years. Most recently, in December 2016, the firms completed the Zen Luxury Living Apartments adjacent to the Hyatt Regency Grand Cypress in Orlando.

... broke ground for \$26 million of apartments for longtime client Wendover Housing Partners of Altamonte Springs. Included are the three-story, 120-unit Wellington Park Apartments, located at 25 N. Thompson Road in Apopka, under a \$15 million contract, plus the \$11 million Granite Crossings Apartments located in metro Atlanta.

... was showcased in a two-page article in the March 13 issue of ENR Southeast magazine. Citing the firm as a prime example of "Orlando's robust activity" in its annual City Scoop Orlando feature. In addition, Roger B. Kennedy, Jr., President, was prominently featured in its City Grill interview section which focused on current market conditions plus having constructed over \$300 million of projects for Westgate Resorts, Ltd.



### WELBRO BUILDING CORPORATION

... opened The Grove Resort & Spa, located in southwest Orange County just west of Disney and north of US 192, on March 10, 2017. WELBRO Building Corporation's TEAMWORKS division completed 184 residential-style suites with full kitchens, washer and dryers, multiple bathrooms, and screened



patios. In addition to the 184 units, a high-end lobby check-in, meeting rooms & activity center greet guests as they enter. There are also four swimming pools, bars, a spa & fitness center, and Alfresco Market - a large scale grab and go food option.

The resort will offer additional features including several other dining options, an interactive water structure with multiple slides, a lazy river stretching more than 725 feet, and a dual rider surf simulator. There will be a total of 878 units upon completion.

The Grove Resort & Spa project is unique in the sense that it was already an existing jobsite when WELBRO became involved. When the real estate market bottomed out approximately seven years ago, the resort was under construction but had to stop all production. The owner/developer at the time left the country and the general contractor and subcontractors stopped all work until WELBRO took over in April, 2016.

WELBRO Building Corporation's TEAMWORKS division has been given the go ahead to start Valencia Restaurant which will serve as the Resort's main

dining facility along with the next 108 residential units. Both presently scheduled for completion before September 1, 2017.

The Owner/Developer is BTI Partners out of Ft. Lauderdale. The Architect is L2 Studios.

### WHARTON-SMITH, INC.

... was recently selected as Construction Manager for the renovation and transformation of Brevard County's Space Coast Stadium into a state-of-the-art all turf multi-sport facility that will host United States Specialty Sports Association, Inc. (USSSA) prestigious



events for all ages. The project will convert the existing stadium turf and four of the existing practice fields from natural turf to full synthetic turf. Eight new multi-purpose fields will be added, along with a new championship softball stadium, a new youth field, and two new two-story concession buildings. Each field will have dugout structures, backstops, netting, bull pens, score boards, seating, shade structures, and the latest LED lighting technology. The project will also include new parking lots, sidewalks, underground utilities, landscaping, and general civil infrastructure site development work. The \$12.2 million renovation is expected to begin in March 2017.

### WILLIAMS COMPANY

... Southeast broke ground for St. Cloud Commons, a new 225,000 square foot retail center on a 33-acre site at

the Florida Turnpike and U.S. 192 in Kissimmee. Current retailers being built by Williams Company Southeast include Ross Dress For Less, Marshalls, PetSmart, Ulta Beauty, Five Below, Bulk Nation and Famous Footwear. Future tenants include Hobby Lobby and outparcels include Outback Steakhouse, Pollo Tropical and Panera Bread. Completion is scheduled for October 2017.

... Southeast is nationally featured in a bylined cover story by Bob Lipscomb, CEO, in the May issue of Retail & Restaurant Facility Business magazine, with bonus distribution at the ICSC RECon show in Las Vegas on May 21-24.

... Building Division will be featured in the national ABC Construction Executive magazine's June issue. Addressing the subjects of K-12 schools and related community service performed by leading contractors, the article prominently mentions the company, its work, and CEO Bob Lipscomb.



### WINDOW INTERIORS

... acquired Division Ten Specialties Incorporated (www.division-ten.com), a subcontractor which was based in Apopka that provides commercial specialty items and finishing accessories, such as bathroom partitions and accessories, lockers, fire extinguishers and wall and door protection. Window Interiors is now offering Division Ten's services in the Orlando and Tampa markets and will expand to South Florida in 2018.

Continued on page 22

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# CITY BEAUTIFUL NETS A NEW STADIUM

BY KELSEY WILKINSON,  
CFC ABC MARKETING & COMMUNICATIONS DIRECTOR

Orlando City Soccer Club completed its new \$155 million stadium in March which will be the home of the Orlando City Soccer Club Lions, the Orlando Pride and the Orlando City B team.

With the bump from the United Soccer League to Major League Soccer, Orlando City Soccer Club needed a new stadium and Barton Malow Company was selected as their contractor of choice to build it. The 425,000 square foot stadium is located in the heart of Downtown Orlando and features an open design with a playing pitch below the city's ground floor.

The new stadium has a capacity of approximately 25,500 seats and includes a canopy that covers every seat to enhance crowd noise and provide shelter from sun/rain. The design also includes 31 suites, one of which, a 90-person "super suite" as well as a 59-person group suite. Additionally, an 8,400 square-foot indoor Club in the west stand; a 10,000 square-foot open air Supporter's Terrace; and a 360-degree concourse with additional concessions and fan amenities for a premier fan experience. The all-natural grass playing surface is eight feet below ground level to offer spectacular views from street level.

Over the duration of the project required 4,800 tons of steel and 1,000 tons of rebar – equal to more than 25 Statues of Liberty and 20,000 cubic yards of concrete – enough to fill six Olympic-sized swimming pools.

The first game in the new stadium was scheduled less than a year after erecting the first piece of steel, creating many challenges for Barton Malow Company and all others involved. Building information modeling, and over communication to ensure meeting expectations with buyers and partnerships were key in overcoming the time crunch faced.

A small work site was another challenge to overcome. Ensuring

deliveries were on time was essential and detailed logistics and planning were critical. In addition, it was important for Barton Malow to engage local (and MWBE) subcontractors as much as possible, and through the relationships they had created over the years as well as the partnership with Votum and JCB Construction, they were able to successfully staff the project. Barton Malow also used national resources and relationships to engage sports and specialty contractors.

Knowing the deadline of the project was under a year, Barton Malow put in 1,072,626 man hours before the first game; over 700 workers at peak times. With a fast-tracked schedule, sequencing of the work had to be flawless. A huge part of the project's success was setting expectations early and making sure the subcontractors knew that the stadium was being built per the coordinated virtual model so to ensure minimized errors. Managing material lead times was also impactful – looking ahead was a must and part of the success. Communication with the owner, ensuring expectation and requirements were met, and prioritizing was also key to meet the opening day goal.

The new stadium is unique from the old Camping World Stadium and other stadiums across the country. The stadium is home to the first-ever safe standing section in North America. A 3,800-capacity section with a steep rake, around 33 degrees, to keep fans close to the action. A rail between each 24-inch row eliminates any possibility of crushing, while offering an anchor for a much-needed cup holder. Another unique feature is the field is lower than the concourse. The need to have three giant vaults that can hold up to 9,000+ gallons (21,000 soccer balls) and 5in/hr. of water. Unusually for Florida, where the water table is very high, the field being eight feet below ground level, is designed to enhance the amphitheater aspect. All four main stands are designed



with metal deck canopy roofs that will also enhance and amplify the noise of the fans beneath them. The stadium is also tech savvy - boasting 583 wireless access points to ensure free WiFi is available throughout the stands and every concourse. Small, gray panels attached to the handrails are the wireless points.

Following the Pulse nightclub tragedy in June 2016, City pledged to install 49 rainbow-colored seats as a memorial to the 49 fatalities from America's worst mass shooting incident. Those seats can

be found in the lower level of the West Stand in six rows.

Over the course of approximately seven months, and \$1.2 million, Spectra Flooring also had their fair share of challenges with the new stadium, along with installing many items to add beautiful detail and dimension to the inside, including Italian porcelain floor and wall tiles.

For starters, designer porcelain wall tile, 5' x 10' panels, cut into various sizes with glass tile for pattern, were installed

in the home team showers. "Now that's saying a lot!" says Spectra Account Manager, Jonathan Vice. In addition to the lavish showers, custom broadloom carpet with border and metal cove base were installed for the home team locker room, and carpet tiles from several manufacturers made specifically for this project, were installed for suites, offices, and other areas of the stadium. Resilient carpet with amazing pattern designs were installed for the team offices and durable rubber tiles were used for all

other locker rooms, built to handle the needed wear and tear. Bio-based resilient flooring was used in a lot of the back of house areas, and quite a few products were 'green' or contributed in some way to LEED requirements.

Like a lot of the companies involved with this project, Spectra Flooring's biggest challenge was a demanding schedule. "We had multiple ceramic, carpet and resilient crews working multiple shifts, pretty much all the time."

*Continued on page 17*

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AUDIT TAX ADVISORY

Continued from page 15

said Vice. Logistical challenges played a part due to the job being downtown, providing little space for parking, equipment, etc. "Material Management was also a challenge" says Vice, "due to not only the overall size of the project, but the fact that we had to store our materials offsite and bring them in as needed." Multiple trades were working



within the same space, and in turn, the replacement of numerous areas due to the damage from other trades over the course of the project, made for a time consuming process for Spectra Flooring.

BCI Integrated Solutions was very excited to be a part of the new Orlando City Soccer Stadium. BCI worked directly with the Barton Malow Company and the owner, to install the access control system and video management system. BCI specifically worked directly with the owner to install the suite ticketing readers and the MLS required replay camera system for replays viewed from the MLS offices.

The access control system consisted of 24 secured doors throughout the stadium including the suite level areas, select entrances into the stadium,

club offices, access to back of house operations, and cash rooms. Part of this system is a badging station used to deliver and alter credentials to the access points and three client work stations.

The Video Management Systems (VMS) consisted of 52 IP High Resolution Mega-Pixel cameras placed throughout the facility, ensuring every part of the stadium could be seen at all times.

Because of the high mega-pixel cameras, the VMS operator can focus on a specific point in the video while the entire capture area is still being recorded, ensuring that nothing is missed. The operator can also send parts of the video to security staff through their mobile devices, allowing an altercation to be dealt with quickly and with minimal disruption. The VMS stores large amounts of data, allowing the user to access footage both in real-time and post event.

BCI did face some scheduling challenges and strict deadlines and worked efficiently and diligently to keep the project on time and on budget. BCI ensured that the security solutions were ready for the regular season and that the staff was properly trained on the system. ■



**CFC ABC Member Companies Involved with the project:**

- Architectural Glass Services, Inc.
- Barton Malow Company
- BCI Integrated Solutions
- Brightview Landscape Development, Inc.
- Cornerstone Construction Services, Inc.
- Empire Office, Inc.
- JCB Construction, Inc.
- Pacesetter Personnel Services
- Southern Acoustics, Inc.
- Spectra Contract Flooring
- Speedy Concrete Cutting of Central Florida
- Tri-City Electrical Contractors, Inc.



## EVENT CALENDAR

- May 9**  
Builders' Breakfast
- May 11**  
BBQ Competition, *Grace Church*
- May 15**  
Deadline for Excellence in Construction Awards & STEP
- May 18**  
Design & Building Industry Mixer, *Ember*
- June 8**  
Silver Summer Nights/ABC After Hours, *Ferg's Depot*

## EDUCATION CALENDAR

- May 15**  
Basic Blueprint Reading Begins
- May 16**  
Business Development for Construction Professionals
- May 23**  
Managing Your Risk - A Top Ten List Of How Best to Avoid Spending Time (and Money) with Lawyers
- May 24**  
CPR & First Aid Certification
- May 25**  
Lien Law

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March 22, 2017

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## Burgers & Business

March 29, 2017

GRACE CHURCH

Over 200 Central Florida Chapter ABC members enjoyed hamburgers and hotdogs as they traded business cards, made new contacts, and enjoyed just hanging out with old friends.

A special thank you to Gold Value Club Sponsors, Hoar Construction, LLC and S.I. Goldman Company, Inc. for sponsoring the first Burgers and Business of 2017!



# EXECUTIVE ACTION

## LEADERSHIP, PRESENCE & ENGAGEMENT IN CONSTRUCTION SAFETY

BY TIMOTHY BERNARDI, SAFETY DIRECTOR, MADER SOUTHEAST



On any typical Monday, at 7 AM, thousands of trade workers gather at Central Florida construction sites and direct their attention to a foreman who introduces the topic for a weekly safety talk.

The content of the presentation is standard stuff. A few comments about personal protective equipment or scaffold inspections. Maybe some updates on job specific conditions that require attention. The brief presentation may be followed by a few minutes of stretch and flex after which the workforce moves to their stations to begin production.

This process is not without some value. Project specific considerations and pre-task planning for unique scopes of work generate beneficial conditions that protect workers. However over the course of a construction schedule, a standard safety talk runs the risk of devolving into a mundane routine

that workers may regard as more burdensome than worthwhile.

And therein lies an opportunity. Consider the same construction site a week later. Enter the executive, appearing in a hard hat and safety glasses – all of the proper personal protective equipment. Establishing presence in front of the workforce the executive explains the company's overall vision as it relates to worker safety. As the talk continues the executive demonstrates knowledge of project-specific details and challenges related to safety and production. The executive interacts with the frontline workers – engaging them in dialogue and inquiring about specific site conditions and potential hazards. The executive goes so far as to solicit input and ideas from the meeting participants. Before concluding, the executive recognizes two or three employees that have demonstrated a commitment to working safely.

And yes, the executive participates in the morning stretch and flex.

After the meeting the executive walks the job site, stopping to engage workers in one-on-one discussions – all the time learning about the tasks at hand, identifying potential hazards and committing to finding solutions

An executive site visit no longer becomes an atypical event. Instead, the executive establishes presence and becomes an integrated part of on-site safety leadership. By design, a contractor's safety program evolves – becoming a deliberate and coordinated strategy consistent with a company's vision to align effective hazard management and methods of maximizing quality and productivity. A job specific approach that recognizes a project's production priorities while addressing the evolution of site activities and any associated exposures to hazardous conditions.

This progressive tactic represents an example of how executive participation and visionary leadership can combine to create effective methods of promoting worker safety. A consistent executive commitment, manifested by a presence in the field that can have an exceptional, positive impact – improving worker morale, mitigating hazards and reducing work-related injuries.

### Enter Castellanos

Safety related challenges are plentiful. The ongoing shortage of qualified labor combined with aggressive production schedules can create greater exposure to potentially hazardous situations. In these conditions the value of strong leadership and greater executive presence is worthy of consideration.

It should go without saying that responsible construction executives and senior level managers place the health and well-being of their employees above all other priorities. Requirements dictated by the government standards or insurance carriers are not the driving force behind a responsible employer's commitment to creating work environments that mitigate hazards and keep employees out of harm's way.

Having said this, there are additional pecuniary considerations that injuries have on a business model. The expense of medical care, lost time impact on productivity and costs related to workers' compensation can be harmful to a company's financial standing.

Financial headaches can be further exacerbated in the event of litigation. While costs associated with workers' compensation lawsuits have always been a concern, the Florida State Supreme Court's 2016 decision on Castellanos v. The Next Door Co. made the situation all the more disconcerting. In their decision the court ruled that the state of Florida's mandatory attorney's fee schedule for workers' compensation cases was unconstitutional under both Florida and the U.S. constitution. The absence of a statutory fee schedule, resulted in a return to the prior standard of "reasonable" attorneys' fees.

The fallout from the ruling has been substantial.

An example can be found in a summary judgement issued just two months after the Castellanos ruling. In a case pertaining to a workers' compensation case the court awarded the claimant (a hospital worker) the relatively insignificant sum of \$8,956 in benefits. The "reasonable hourly

attorney fee," ordered in that same judgement, was \$42,000. The narrative in that final order specified that the justification for the fee was "(b)ased on the recent opinion of Castellanos v. Next Door Co."

The April 2016 Castellanos ruling has had an impact. In October 2016 the Florida Office of Insurance Regulations approved a statewide premium rate increase of more than 14%. Additionally, attorneys and insurance carriers are confirming emerging trends showing an increase in court petitions for benefits associated with work-related injuries.

"Great employers value their employees. It's a partnership," explains attorney Theodore N. Goldstein – a partner with the firm of Rissman, Barrett, Hurt, Donahue, McLain & Mangan P.A. According to Mr. Goldstein, companies that provide an injured worker with proper medical treatment and follow through on benefit procedures "have nothing to fear from Castellanos."

**“Great employers value their employees. It's a partnership.”**

*- Theodore N. Goldstein,  
Attorney, Rissman, Barrett,  
Hurt, Donahue, McLain &  
Mangan P.A.*

Taking into account Mr. Goldstein's perspective, executive leadership in the development of safety protocols holds value in the event an employee does sustain an injury. Staying on top of an injured employee's disposition and ensuring that employee is receiving the treatment required reduces the risk of a company slipping into an actionable position.

Again, rising medical costs, lost time, insurance expenses and a landscape that is becoming more litigious presents a genuine struggle for any business model. However, by implementing programs focused on the well-being of their workers, senior management and executive level personnel have an opportunity to effectively address such considerations.

### The Impact of Leadership

In his seminal article What Leaders Really Do (Harvard Business Review/ December 2001) Dr. John P. Kotter contrasted the differences between managers and leaders. According to Dr. Kotter, "Management involves planning

and budgeting. Leadership involves setting direction." He continues "But for leadership, achieving a vision requires motivating and inspiring – keeping people moving in the right direction, despite major obstacles to change, by appealing to basic but often untapped human needs, values and emotions."

In the area of construction safety there are several opportunities to implement the sort of leadership that Dr. Kotter describes. According to another expert in occupational safety, merely elevating the field presence of executive leadership represents one effective method of generating a positive impact on construction safety.

Dr. Chuck Pettinger, PHD with Predictive Solutions states "Managers are good at the nuts and bolts, creating budgets, following plans or protocols and playing by the rules," he explains. "A leader is focused on a broader vision – an approach wherein they take pride in their workers' performance for their client."

While construction managers focus on the priorities associated with their individual, contracted scopes of work, leaders observe a business model with a broader perspective. Worker safety is congruent with that condition.

"A good safety manager can follow and comply with OSHA standards," Dr. Pettinger explains. "A leader would tell his workers 'I care, I want to keep you safe' regardless of the rules."

From this perspective, the leadership challenge associated with construction safety involve evaluating long term opportunities to realign resources and create alternate futures. One productive means of finding unique and effective approaches in construction safety is establishing a program that supports executive and project management presence and worker engagement in the field.

### The Power of Engagement

There can be great value gained when the executive consistently finds time to interact with workers in the field. It's been the experience of Dr. Pettinger, that executive presence on construction sites offers a powerful opportunity to engage a workforce and improve construction worker safety.

"Leaders motivate people from the inside out not outside in," Dr. Pettinger explains. "They establish presence and engage workers. Leaders understand that time engaging workers in the field can be time well spent." The most

Window Interiors President Dave Riley said the acquisition is a natural extension of Window Interiors' services and of the company's Best Practices model.

"Our goal is to be the contractor of choice for commercial specialties in Florida," he said. "With the acquisition of Division Ten, we have become a one-stop shop for our commercial construction customers." Riley added Division Ten and Window Interiors have both worked for many of the same major contractors, and because of the acquisition, those contractors will soon have one point of contact and streamlined installations for both scopes of work.



In addition to new business for Window Interiors, the expanded services will also mean additional jobs. Executive Vice President Bob Robinson said he expects to add three to five people in the next year just to service the Orlando and Tampa markets.

Window Interiors, which provides commercial window treatment solutions, received the 2016 Associated Builders and Contractors Subcontractor Award of Excellence and was ranked in the 2015 and 2016 ENR Southeast Top 100 Specialty Subcontractor list. ■

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An Executive Presence continued from page 21

impactful safety culture are where leaders demonstrate safety commitment not because OSHA is telling them to (outside in), but because they genuinely care about the health and wellbeing of the employees (inside out).

It is important that the role of executive and senior management is not limited to policy development and enforcement. The engagement of front line workers can also include encouragement. Workers following proper procedures that prevent injury and mitigate hazards should be commended and recognized as leaders. "Everyone has a sense of self-esteem," Dr. Pettinger says. "We all want to be regarded as competent employees, spouses or parents. We want to be good at stuff." From Dr. Pettinger's perspective, recognition that comes from the top of the organizational chart carries great weight and can motivate future safety performance.

In addition, executives can establish presence and ensure effective interaction



with employees by addressing issues associated with specific, ongoing construction activities. During a typical site visit, Dr. Pettinger advocates one-on-one engagement that focuses on four questions:

**• What are you working on today?**

Framed as an academic inquiry, the question creates an easy path to engagement. The interest is not feigned, but rather genuine – seeking to understand the responsibility the worker has accepted.

**• What's the worst thing that could happen?**

After identifying the task at hand, the executive and worker are now sharing a conversation with the employee – collaborating to identify potential

hazards related to the task at hand or the environment where the work is being performed.

**• How do you prevent that from happening?**

At this point the executive and employee are now fully engaged – working together in a pre-task planning exercise to identify procedures that will mitigate risk and eliminate hazards.

**• What can I do to help?**

The real opportunity resides in the final question. It reconfigures the context of the relationship wherein the executive accepts responsibility for lending assistance and protecting the worker. It creates a condition where the executive and the field worker establish a partnership that better ensures worker safety while maintaining quality and maximizing productivity.

**Consistent Commitment is Key**

The implementation of executive level presence on a construction site is most effective when it is consistent. Once a contractor begins a program establishing executive presence and worker engagement it should be supported by visible assurances demonstrated by a company's leaders.

"The caveat to this approach is a commitment to following up," Dr. Pettinger explains. "This can't be a one-off program. When leaders engage workers, they must make sure that they keep their promises."

The windfall from consistent executive leadership represents an opportunity for progression where a company's commitment to worker safety is affirmed across the business model. The establishment of executive level presence and worker engagement in the field become consistent with a vision where every employee's health and well-being represents the most important consideration.

It's this approach, based in executive commitment, that supports the pursuit of a simple but virtuous goal: no one gets hurt. ■

*Timothy Bernardi is the Safety Director of Mader Southeast and the facilitator of the Central Florida Chapter Associated Builders and Contractors peer group.*

## Safety Is Priority

### Tucker Paving on Trench Safety and Confined Spaces

BY KELSEY WILKINSON,  
CFC ABC MARKETING &  
COMMUNICATIONS DIRECTOR

Safety is the priority and focus behind the family-owned Tucker Paving; which is approaching 1,000,000 hours without a loss time accident. "The mind-set and culture of the company is to watch out for each other," says Terry Tucker, Vice President of Safety. There is a Safety officer on the job every day who provides daily reports of what is observed to the site's leadership. Safety hazards are brought to everyone's attention daily, and any unsafe job sites will be shut down immediately.

One of the biggest risks Tucker Paving faces is when operating heavy equipment and large trucks; especially in reverse—as there is a huge risk of backing over someone. All of Tucker Paving's dump trucks and large vehicles have back up cameras installed. "We have found the cameras to be very beneficial," says Tucker.

Trench safety and confined spaces are also important at Tucker Paving. Tucker explains that, "trenches are at risk of being filled with poisonous gas." He further explains that teams are trained on the dangers, and provided gas monitors for every person and included on every truck to keep individuals aware of their surrounding conditions. Safety tools include confined space tri-pods to ease access, and safety rails around manholes. Training is a big factor as well, making sure certifications are earned every year, and refreshers as needed. The goal is to keep everyone equipped and knowledgeable with what is needed to be safe, and how to be safe. Additional tools like equipment checklists, trench safety forms, and an on-site safety officer helps to make sure everyone knows what they need to be doing and keeps everyone on track.

As Tucker Paving approaches 1,000,000 hours without a loss time accident, it shows all business relationships are the company's highest priority. Tucker states, "If we weren't a safe company, we wouldn't have clients. It's a huge factor in being successful." Tucker Paving's commitment to its people in providing safety tools that help one-another look after each other.

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## Tri-City BBQ

February 1, 2017

GRACE CHURCH

On February 1, Tri-City Electrical Contractors, Inc. treated Central Florida Chapter ABC members to a barbecue lunch like none other. C.L. Janeski, George Kania, Ron Dail, Dave Sheets, and Lee Gardner arrived to Grace Church before sunrise, to smoke smoking chicken, pulled pork, and ribs.

Members lined up to be served a delicious lunch by Bruce Haefner, Greg Evans, Lareese Redding, Glenn Donehoo, and Kyle Stone. Tri-City team members came out in full force to serve up a delicious lunch and greet member clients, peers, and partners. From Tri-City - Thanks to all who came out!



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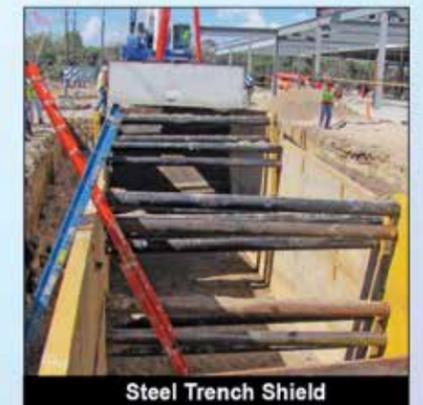
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# Wiginton Corporation

Home grown Wiginton Corporation  
Celebrating 50 year anniversary



As an integrated fire protection specialty company, Wiginton Corporation is currently one of the most well-known and respected firms in the construction industry. Wiginton's portfolio defines its expertise, resources and geographical reach necessary to efficiently execute both international engineering and exporting engagements as well as national design-build installations. Headquartered in Sanford, FL, Wiginton manages 13 locations, including offices in North Carolina and Georgia.

Originally founded as Wiginton Fire Sprinklers, Inc. in 1967 by Joe Wiginton, Wiginton began in Orlando, FL, before the arrival of Disney or the adoption of mandatory fire sprinklers in building codes. After being denied skilled union craftsmen to install his systems, Joe had no choice but to hire and train his own elite field forces. In 1972, along with a handful of other local contractors, Joe established the Central Florida Chapter of Associated Builders and Contractors and developed an apprenticeship program in collaboration with other independent merit shop contractors.



Wiginton began expanding the company throughout Florida, opening branches in West Palm Beach, Jacksonville, and Miami and along the East Coast. The significant growth and evolution of the fire sprinkler concept allowed Joe to expand his partnerships beyond owners and builders to also even include his competitors. In 1987, Quality Fabrication & Supply was born out of the fab shop Joe had built to serve his own needs. Today, Quality Fabrication & Supply serves discerning fire protection and mechanical contractors,

and Alan remain as trustees and directors, while the leadership once again has transferred over to their own home grown President and Chief Operating Officer, Mark Erickson.

In defining success within the company, Mark views the ability to provide opportunity for others as a major aspect of the company's mission. "That continuity is what really drives this company," he says. "We want to create a place and an entity of which everyone involved can be proud."

Many companies in the construction industry are witnessing a shift between millennials and baby boomers in regard to values, work ethic and what the younger generation is seeking in an employer. In adjusting to this shift, Wiginton must change with the times to continue attracting new employees. "We're looking at ways to provide opportunity for success perhaps faster than some older methods. It is a balancing act though; there is no way to avoid paying your dues in this industry." With the addition of new technologies and instant everything, managers have to instill core values while adapting to a smaller world with broader competition, new technology and innovative concepts. Don and Alan are glad to have the next generation of leaders in place that "get it" and keep Wiginton heading in the right direction.

"As the company looks toward it's next 50 years, it is certain that things will continue to change, providing many various opportunities and challenges," says Don, "but one thing that cannot change is adherence to Joe's core values of DEDICATION, INTEGRITY, QUALITY, and INNOVATION." Don and Alan are confident Mark and their 3rd generation of leaders are up for the task. Way to go Wiginton! Happy anniversary. ■



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**That continuity is what really drives this company; we want to create a place and an entity of which everyone involved can be proud.**

*- Mark Erickson, Chief Operating Officer*



contributing over 30% of Wiginton Corporation's total revenue. Also, to be a true design/build solutions provider to their customers, Wiginton is a licensed contractor in 36 states and registered as a fire protection engineering company as well.

In 1990, Joe turned the reins over to his sons, Don and Alan Wiginton, who have now not only quadrupled in size and reach since then, but have also honored their most valuable resource and became 100% employee owned in 2008. Don





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