

PROJECT PROFILE

The **Project Profile** section of *BUILDING Central Florida magazine* is the feature article of the publication and typically occupies the center spread of the magazine for maximum attention. The Project Profile tone should be editorial in nature, focusing on unique aspects, unusual construction methods or specific circumstances that the construction industry would find compelling, educational or of particular interest due to details inherent in the scope of work. The Project Profile section is developed **free of cost** to current CFC ABC member companies. Please note, the Project Profile is NOT sales or promotional content about the member company or its services. (See **Business Profile** opportunities.)

ARTICLE CONTENT

The story should originate with the general contractor or prime contractor, but subcontractors are eligible to contribute as well. Alternatively, ABC staff will compile information and write the article if the member company does not have in-house resources to provide it.

ELIGIBILITY

Project submissions must:

- include several ABC member companies involved in the development
- · include member companies subs/suppliers (name, phone, email) contact list that participated in the project*
- have been completed within the preceding 12 months
- located within the surrounding counties represented by the Central Florida Chapter (Volusia, Orange, Lake, Osceola, Seminole, Polk or Brevard).

AVAILABILITY

Each bi-monthly issue features one Project Profile as center spread and is available on a first-come, first-serve basis. Space may be reserved in advance.

* ABC will contact member companies to contribute to the article and offer special advertising rates in that issue to assist them with their marketing efforts. If a company chooses not to supply a list to assist with the promotion of the Project Profile feature content, the business may purchase the compiled article at the same rate as a Business Profile feature, as space permits. (See Business Profile opportunities.)



Project Profile feature with ABC member companies list

ADD-ON PAID PLACEMENT COVER IMAGE

Member companies may reserve the front cover image to promote their **Project Profile** article. (See **Cover Photo** opportunities.)



COVER PHOTO

The **Cover Photo** of each *BUILDING Central Florida magazine* is paid placement offered to the general contractor/member company for the issue's *Project Profile* feature article and includes the member company logo and introductory copy from the article on the **Table of Contents** page.

Should the GC not reserve the front cover image, it will be offered to other member companies having content in the issue, such as Anniversary Articles, Business Profiles, etc.

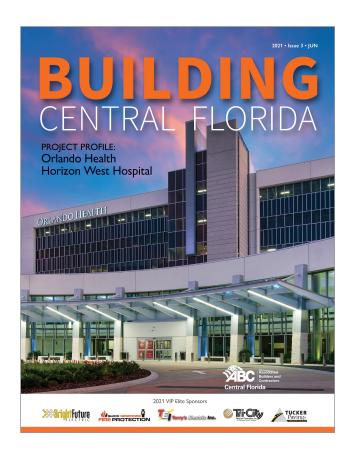
Photos submitted for the cover must be high-quality, professional photography supplied by the company/member or its imagery source. Photo selection is based on overall design aesthetics and editorial relevance and must have necessary signed photo usage rights consent on file with CFC ABC. Final photo selection is at the discretion of CFC ABC.

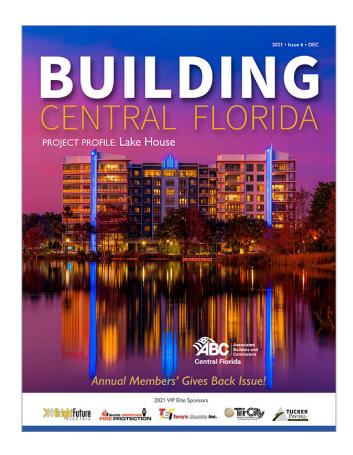
ELIGIBILITY

Photo submissions must:

- be projects completed within the preceding 12 months
- feature projects located within the surrounding counties represented by the Central Florida Chapter (Volusia, Orange, Lake, Osceola, Seminole, Polk or Brevard)
- have relevancy to content included in the issue
- high-resolution digital files, 300 dpi or higher
- acceptable file formats include .psd, .tif, .jpg

(See Rate Card for additional information)





Cover Photo - paid placement includes Table of Contents image, intro copy and company logo



BUSINESS ARTICLE

The CFC Business section of BUILDING Central Florida magazine contains articles written and submitted by member companies on topics they are considered to be the Subject Matter Experts. CFC Business articles are to be editorial, educational and insightful, and may include best practices based on experience. The goal is to engage the reader with content they won't easily find anywhere else and relevant to commercial construction in Central Florida. The CFC Business articles are published free of cost to current CFC ABC member companies. Please note, CFC Business articles are NOT sales or promotional content about the member company or its services. (See Business Profile opportunities.)

ARTICLE CONTENT

Content can be any of the following:

- new or emerging construction methods or products
- advances in technology
- safety practices and procedures
- · education and training
- construction law
- mentorship programs
- employee relations

ELIGIBILITY

Submissions for publication should include the following:

- word count can vary but not exceed 800 words if graphics are included
- · high-quality photos or illustrations if possible with short descriptive captions
- quotes with references where applicable
- submitted as Word documents, not PDFs

Article must originate with the member company as submission of content gives CFC ABC authorized permission to publish. ABC staff will compile information and graphics to comply with BCF style and layout availability. Article will contain headline/title, author/byline, company name and contact information.

AVAILABILITY

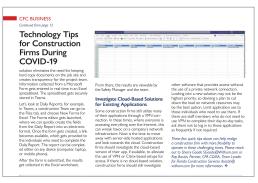
Each bi-monthly issue features multiple articles available on a first-come, first-serve basis, as space permits, and does not guarantee specific placement.

(See Rate Card for additional information)





Technology Tips - May-June 2020 (Word count <950)



Eye On Design - May-June 2020 (Word count <575)



BUSINESS PROFILE

The **Business Profile** feature in *BUILDING Central Florida magazine* is paid placement of **editorial content** delivered in an article format which focuses on the member company. This is an ideal opportunity for member businesses to tell their story to hundreds of commercial construction companies in Central Florida, in print and online.

ARTICLE CONTENT

The story should originate with the member company or their marketing representative. Content should include specifics about company products and services, niche areas of expertise, examples of current projects or clients. This is where the member company has the full attention of the reader, so informative, friendly and detailed content is encouraged. Alternatively, ABC staff will compile information and write the article if the member company does not have in-house resources to provide it.

AVAILABILITY

Each bi-monthly issue features two Business Profile member companies on a first-come, first-serve basis. Placement is determined on a per issue basis so Business Profile feature articles do not have competing member paid advertising on the same spread. Space is limited and specific issue reservations are accepted but not guaranteed.

SPECIFICATIONS

- Editorial content submitted in MS Word accompanied by photos and logo. ABC marketing staff will create the layout to adhere with the BCF style guidelines. (Pre-designed layouts will not be accepted as final but may be sent for representation of member company brand guidelines.)
- · High-resolution images and logos need to be sent as separate files
- Sizing and placement will be determined by ABC
- · Layouts include a headline/title, author/byline, logo, one or two images and member contact information
- Half-page profile approximately 300-400 words
- Full-page profile approximately 700-750 words

(See Rate Card for additional information)



Relationship Based, Performance Driven

Business Profile feature full-page Word count <750



Business Profile feature half-page Word count <450



MEMBER NEWS

The **Member News** section of BUILDING Central Florida is a forum for companies to share information that is of interest to the Central Florida membership. This service is provided **free of charge** to all member companies on a first-come, first-serve basis, as space permits. Content should be editorial in nature. ABC does not include press releases about ABC awards in this section as there is usually an article covering the topic. Please note, Member News is NOT sales or promotional content about the member company or its services. (See **Business Profile** opportunities.)

TYPES OF MEMBER NEWS

Content can be any of the following:

- new awarded projects
- project milestones topping out parties
- project completions
- new employees
- · employee promotions
- awards from other industry organizations
- · company merges, expansions and the like

ELIGIBILITY

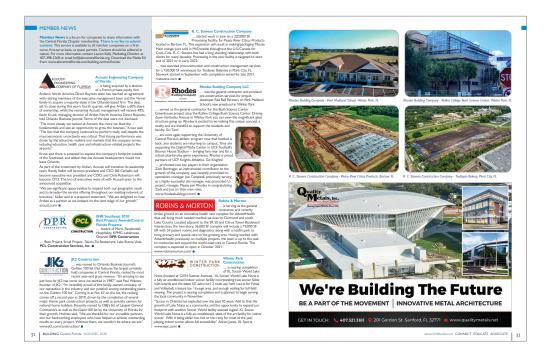
Submissions for publication should include the following:

- 100 250 word count per topic
- · be located within the surrounding counties (Volusia, Orange, Lake, Osceola, Seminole, Polk or Brevard)
- high-quality photos with captions
- quotes with references where applicable
- content not previously published in BCF
- submitted as Word documents, not PDFs

AVAILABILITY

Each bi-monthly issue allocates approximately 3-4 pages for Member News content, including images. Listings are alphabetical by member company name. ABC will modify the section layout to accommodate a minimum of 10 companies per issue. If a company submits multiple topics for inclusion, ABC will allocate space to one topic per company first. Topics must be submitted as individual documents for consideration and may be held for a future issue as space dictates. Final selection is at the discretion of CFC ABC and content will be edited if necessary.

(See Rate Card for additional information)





RATE CARD & SPECIFICATIONS

SPACE SIZE	1/X 3/X 6/X			AD DII	TENSIONS	•	PHOTOGRAPHS	
Full Page	□ \$675	□ \$625	□ \$550		10" h (live ar 11.25" h (wi	′	High-resolution minimum 300 dpi, converted to CMYK color space for print. Acceptable formats include .jpg, .tif, .psd	
1/2 Page	\square \$385 \square \$345 \square \$325 7.5" w x 4.875" h					LOGOS		
1/4 Page	□ \$210	□ \$190	□ \$175	3.625" w	× 4.875" h		Vector art files with fonts as outline and	
1/8 Page	ge \square \$125 \square \$115 \square \$100 3.625" w x 2.4375" h						converted to CMYK color space for print. No PMS, spot colors or transparencies.	
Cover: Inside Front/Back ²	□ \$725	□ \$675	□ \$600	7.5" w x 1	10" h (live ar	rea)	Acceptable formats include .eps, .ai, some .psd, and .pdf if fonts have been converted to outline. Note: .jpg is a raster file type and will blur when enlarged. Vector files .eps, .retain crispness and clarity when enlarged.	
Cover: Outside Back ³	□ \$750	□ \$725	□ \$650	7.5" w x 8	3.85" h (live a	rea)		
Cover Photo⁴	□ \$500			8.75" w x	11.25" h (ble	eed)		
Business Profile: Full	□ \$395							
Business Profile: Half	Business Profile: Half						ARTICLE CONTENT MS Word file with CAPS, Initial Caps,	
Size Rate	_x# Issues	i	= Subto	otal			boldface , or <i>italic</i> where requested. One word-space between sentences. One line-	
☐ Company supplied fir☐ Design Services proviDigital proof will be ser	ded by ABC	(\$100 fee)	o the right				return between paragraphs. Please run spellcheck on your documents before submitting.	
□ Additiona		opies \$6/each		al			FILE NAMES Include BCF issue, section and your company name using underscores, not dashes.	
Advertising Total PAYMENT OPTIONS BELOW							2021_1_MemberNews_CompanyName	
							2021_2_MemberAnniversary_	
Chantin a lague					Т		CompanyName	
Starting Issue							¹ Ad rates are for current CFC member	
Issue No./Delivery Month							companies. ^{2, 3} Inside Front/Back and back cover	
Deadlines Space Closing Dec 1 Feb 1 Apr 1 Jun 1 Aug 1 Oct 1						placement is reserved for full page ads. Cover photo available to Contractors		
Material Due	Dec 15	Feb 15	Apr 15	Jun 15	Aug 15	Oct 15	Subcontractors only.	
r laterial Duc	Dec 13	100 10	7 (5) 13	Juli 13	7 (46 13	Oct 13		
types and color space, ABC	C is here to h	nelp. Please c	all Lauren D BELOW	Kelly, Marker	ting Directo	r, 407-398-12 OCESS YOU	npany needs or you have questions about file 268 or email Ikelly@abccentralflorida.org RINSERTION ORDER store or complete the form below.	
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EXP. I							ATE CVC CODE	
CREDIT CARD BILLING ADDRESS							ZIP CODE	
AUTHORIZED SIGNATURE								



OFFICE USE

□ CANCELLATION POLICIES: Ad cancellations must be received by 5:00 pm of the Space Closing date listed

above. Business Profile cancellations must be received by 5:00 pm of the Materials Due date listed above. If materials