



# *District Profile*

- 8th largest district in the nation
- 4th largest in Florida
- Over 199 schools
- Over 212,401 students
- Over 25,625 employees
- Approximately 270 Locations
- ***Purchasing - invests millions \$\$ locally***





# Our Goals

- High Expectations for Student Learning
- Student Social and Emotional Well-Being
- Dedicated and High-Quality Team
- Positive Climate and Safe Environment
- Efficient Operations
- Engaged and Invested Community

# Orange County School Board



Angie Gallo  
District 1



Johanna López  
District 2



Teresa Jacobs  
Chair

## Vision

To ensure every student has  
a promising and successful  
future



Linda Kobert  
District 3



Pam Gould, Vice-Chair  
District 4



Vicki-Elaine Felder  
District 5

## Mission

With the support of families  
and the community, we  
create enriching and diverse  
pathways to lead our  
students to success



Dr. Karen Castor Dentel  
District 6



Melissa Byrd  
District 7



Barbara M. Jenkins  
Superintendent

# **Office of Business Opportunity (OBO)**



OBO staff works within Facilities & Construction Contracting and Purchasing & Contracting Services offices to ensure that small, minority, woman, and veteran-owned businesses are participating in the district's procurement processes.

## **Programs:**

- Minority and Women Business Enterprise (MWBE)
- Local Developing Business (LDB)
- Veteran Business Enterprise (VBE)



# **MWBE, LDB & VBE Certification**

- The Office of Business Opportunity (OBO) does **not** certify MWBEs. We do **accept** MWBE certificates from the agencies listed below:
  - City of Orlando
  - Greater Orlando Aviation Authority (GOAA)
  - Orange County Government
  - State of Florida
  - Florida State Minority Supplier Development Council
  - National Minority Supplier Development Council (NMSDC)
  - Women in Business Women Business Enterprise National Council (WBENC)
- The Office of Business Opportunity **certifies** Local Developing Business (LDBs) see website for information [obo.ocps.net](http://obo.ocps.net)
- The district **accepts** LDB certificate from the Greater Orlando Aviation Authority (GOAA)
- The district accepts the VBE certification from the State of Florida and the verification from the Veteran Affairs Center for Verification and Eligibility (CVE)



# **Office of Business Opportunity (OBO)**

- One-on-One Meetings
- Notice of upcoming bids (based on commodity)
- Referrals/Matchmaking
- Partnership Referrals:
  - African-American Chamber of Commerce
  - Asian-American Chamber of Commerce
  - Black Business Investment fund (BBIF)
  - Florida State Minority Supplier Development Council (FSMSDC)
  - Prospera formerly known as Hispanic Business Initiative fund (HBIF)
  - Hispanic Chamber of Commerce
  - Florida Association Veteran Owned Business (FAVOB)
- Conflict Resolution
- Business Development Strategies



# Solicitations



- **RFQ solicitations include compliance of mandated MWBE, LDB and VBE Policies and Procedures, which includes specific goals after award:**
  - The awarded firm is required to submit proposals that comply for negotiation, which provide another level to ensure compliance of mandate.
  - The District completes continued monitoring throughout the performance of project to ensure compliance.

# **MWBE , LDB & VBE Standards**

<b><u>Area</u></b>	<b><u>MWBE</u></b>	<b><u>LDB</u></b>	<b><u>VBE</u></b>
Construction	23%	10%	3%
Professional Services	15%	10%	3%







In FY2020, the district contracted over \$237 million with MWBE & LDB vendors  
So far \$19 million contracted with VBE vendors  
Feedback from local VBEs, acknowledge the district's program as one of the best in the state



## **FACILITIES & CONSTRUCTION CONTRACTING** **Construction Management (CM)**



- CM Process:
  - Solicits Bids via VendorLink and in the Orlando Sentinel
  - Sets Pre-submittal and opening time and date; posted in Vendor Link: Solicitations by Awarded Construction Management Services



# Upcoming opportunities for CMs

## Solicitations in Process (Current):

- **RFQ2105PS** – Professional Architectural & Engineering Services for Winter Park High School Comprehensive Project – Due Date 3/23/2021
- **RFQ21CM06** – Construction Management at Risk Services for Winter Park High School Comprehensive Project – Due Date 3/30/2021
- **RFP2101004** – Purchase & Development of Wymore Road/Hungerford Property – Due Date 4/13/2021

## Upcoming:

- Comprehensive Renovations for Howard Middle School 3/2021



# Projects Breaking Ground in 2021

Anticipated Construction Start Date	Solicitation Number	Solicitation Title	Awarded CM
2021			
12-Jul-21	RFQ 20CM10	Construction Management Services for Site 114-E-W-4 New Elementary School Relief Project	Williams Construction
19-Jul-21	RFQ 20CM07	Construction Management at Risk for Site 30-E-SE-3 New Elementary School Project	Pirtle Construction
17-Aug-21	RFQ 20CM04	Construction Management at Risk for Glenridge Middle School Capital Renewal Project	T & G Conductors
Sep-21	RFQ 20CM15	Construction Management for Multiple Sites Low Voltage Systems Capital Renewal Project	Barton Marlow
4-Oct-21	RFQ 20CM06	Construction Management at Risk for Avalon and Meadowbrook Middle School Capital Renewal Project	Core Construction



# OCPS Construction 5 year plan

## Long Range Capital Improvements Plan for Additional Schools

Schools		School Year to Open
84-E-W-4		2022
114-E-W-4		2022
30-E-SE-3		2022
90-K8-N-7		2022
132-M-W-4		2022
65-M-W-4		2023
47-E-W-4		2024
58-E-SE-2		2024
50-H-SE-2		2025

# **ANNUAL TRADE FAIR**



- The Office of Business Opportunity hosts an annual MWBE/LDB/VBE Trade Fair each year.
- The annual event offers a forum for attendees to meet and network with construction managers, architects and good & services contractors.
- Local minority business support organizations are also exhibitors, providing information about their programs.
- Mini workshops are made available to the attendees on various topics.
- Keep in touch with our office for our next Trade Fair

**You won't want to miss it!!!**





## *Office of Business Opportunity*

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# QUESTIONS AND ANSWERS

